

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended **June 30, 2024**
OR
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____

CCC INTELLIGENT SOLUTIONS HOLDINGS INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation or organization)

001-39447
(Commission
File Number)

98-1546280
(IRS Employer
Identification No.)

167 N. Green Street, 9th Floor
Chicago, Illinois
(Address Of Principal Executive Offices)

60607
(Zip Code)

(800) 621-8070

Registrant's telephone number, including area code
Not Applicable

(Former name or former address, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--|------------------------------|--|
| Common stock, par value \$0.0001 per share | CCCS | The Nasdaq Stock Market LLC |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of July 23, 2024, 623,400,373 shares of common stock, \$0.0001 par value per share, were issued and outstanding.

CCC INTELLIGENT SOLUTIONS HOLDINGS INC.
Form 10-Q
For the Quarter Ended June 30, 2024
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FORWARD-LOOKING STATEMENTS

The section titled "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" as well as other parts of this Quarterly Report on Form 10-Q contain "forward-looking statements" for purposes of the federal securities laws. Our forward-looking statements include, but are not limited to, statements regarding our or our management team's expectations, hopes, beliefs, intentions or strategies regarding the future, including those relating to the future financial performance and business strategies and expectations for our business. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words "anticipate," "believe," "contemplate," "continue," "could," "estimate," "expect," "intends," "may," "might," "plan," "possible," "potential," "predict," "project," "should," "will," "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements may include information concerning our possible or assumed future results of operations, client demand, business strategies, technology developments, financing and investment plans, competitive position, our industry and regulatory environment, potential growth opportunities and the effects of competition.

Important factors that could cause actual results to differ materially from our expectations include:

- our revenues, the concentration of our customers and the ability to retain our current customers;
- our ability to negotiate with our customers on favorable terms;
- our ability to maintain and grow our brand and reputation cost-effectively;
- the execution of our growth strategy;
- the impact of public health outbreaks, epidemics or pandemics on our business and results of operations;
- our projected financial information, growth rate and market opportunity;
- the health of our industry, claim volumes, and market conditions;
- changes in the insurance and automotive collision industries, including the adoption of new technologies;
- global economic conditions and geopolitical events;
- competition in our market and our ability to retain and grow market share;
- our ability to develop, introduce and market new enhanced versions of our solutions;
- our sales and implementation cycles;
- the ability of our research and development efforts to create significant new revenue streams;
- changes in applicable laws or regulations;
- changes in international economic, political, social and governmental conditions and policies, including corruption risks in China and other countries;
- our reliance on third-party data, technology and intellectual property;
- changes in our customers' or the public's perceptions regarding the use of artificial intelligence ("AI");
- our ability to protect our intellectual property;
- our ability to keep our data and information systems secure from data security breaches;
- our ability to acquire or invest in companies or pursue business partnerships;
- our ability to raise financing in the future and improve our capital structure;
- our success in retaining or recruiting, or changes required in, our officers, key employees or directors;
- our estimates regarding expenses, future revenue, capital requirements and needs for additional financing;
- our ability to expand or maintain our existing customer base; and
- our ability to service our indebtedness.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are based on current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are

beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described above and under the heading "Risk Factors." Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. There may be additional risks that we consider immaterial or which are unknown. It is not possible to predict or identify all such risks. We do not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements (Unaudited)

CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)

| | June 30, 2024 (Unaudited) | December 31, 2023 |
|---|---------------------------------|----------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 237,893 | \$ 195,572 |
| Accounts receivable—Net of allowances of \$4,079 and \$5,574 as of June 30, 2024 and December 31, 2023, respectively | 120,932 | 102,365 |
| Income taxes receivable | 4,093 | 1,798 |
| Deferred contract costs | 19,427 | 17,900 |
| Other current assets | 26,589 | 32,364 |
| Total current assets | 408,934 | 349,999 |
| SOFTWARE, EQUIPMENT, AND PROPERTY—Net | 176,391 | 160,416 |
| OPERATING LEASE ASSETS | 29,799 | 30,456 |
| INTANGIBLE ASSETS—Net | 970,505 | 1,015,046 |
| GOODWILL | 1,417,724 | 1,417,724 |
| DEFERRED FINANCING FEES, REVOLVER—Net | 1,365 | 1,672 |
| DEFERRED CONTRACT COSTS | 21,666 | 22,302 |
| EQUITY METHOD INVESTMENT | 10,228 | 10,228 |
| OTHER ASSETS | 42,546 | 43,197 |
| TOTAL | \$ 3,079,158 | \$ 3,051,040 |
| LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Accounts payable | \$ 20,954 | \$ 16,324 |
| Accrued expenses | 61,149 | 71,478 |
| Income taxes payable | 215 | 3,689 |
| Current portion of long-term debt | 8,000 | 8,000 |
| Current portion of long-term licensing agreement—Net | 3,157 | 3,061 |
| Operating lease liabilities | 7,128 | 6,788 |
| Deferred revenues | 45,988 | 43,567 |
| Total current liabilities | 146,591 | 152,907 |
| LONG-TERM DEBT—Net | 764,249 | 767,504 |
| DEFERRED INCOME TAXES—Net | 170,627 | 195,365 |
| LONG-TERM LICENSING AGREEMENT—Net | 26,089 | 27,692 |
| OPERATING LEASE LIABILITIES | 48,657 | 50,796 |
| WARRANT LIABILITIES | — | 51,501 |
| OTHER LIABILITIES | 10,352 | 6,414 |
| Total liabilities | 1,166,565 | 1,252,179 |
| COMMITMENTS AND CONTINGENCIES (Notes 18 and 19) | | |
| MEZZANINE EQUITY: | | |
| Redeemable non-controlling interest | 18,947 | 16,584 |
| STOCKHOLDERS' EQUITY: | | |
| Preferred stock—\$0.0001 par; 100,000,000 shares authorized; no shares issued or outstanding | — | — |
| Common stock—\$0.0001 par; 5,000,000,000 shares authorized; 622,795,101 and 603,128,781 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively | 62 | 60 |
| Additional paid-in capital | 3,000,367 | 2,909,757 |
| Accumulated deficit | (1,105,619) | (1,126,467) |
| Accumulated other comprehensive loss | (1,164) | (1,073) |
| Total stockholders' equity | 1,893,646 | 1,782,277 |
| TOTAL | \$ 3,079,158 | \$ 3,051,040 |

See notes to condensed consolidated financial statements.

CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)
(In thousands, except share and per share data)
(Unaudited)

| | For the Three Months Ended | | For the Six Months Ended | |
|--|----------------------------|-------------|--------------------------|-------------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| REVENUES | \$ 232,618 | \$ 211,710 | \$ 459,855 | \$ 416,630 |
| COST OF REVENUES | | | | |
| Cost of revenues, exclusive of amortization and impairment of acquired technologies | 53,231 | 52,047 | 106,038 | 102,494 |
| Amortization of acquired technologies | 2,090 | 6,646 | 8,657 | 13,331 |
| Impairment of acquired technologies | — | 431 | — | 431 |
| Total cost of revenues | 55,321 | 59,124 | 114,695 | 116,256 |
| GROSS PROFIT | 177,297 | 152,586 | 345,160 | 300,374 |
| OPERATING EXPENSES: | | | | |
| Research and development | 49,253 | 43,363 | 98,730 | 84,359 |
| Selling and marketing | 36,321 | 35,936 | 71,907 | 69,467 |
| General and administrative | 51,268 | 46,141 | 108,329 | 88,006 |
| Amortization of intangible assets | 17,942 | 18,022 | 35,884 | 36,088 |
| Impairment of goodwill | — | 77,405 | — | 77,405 |
| Impairment of intangible assets | — | 4,906 | — | 4,906 |
| Total operating expenses | 154,784 | 225,773 | 314,850 | 360,231 |
| OPERATING INCOME (LOSS) | 22,513 | (73,187) | 30,310 | (59,857) |
| INTEREST EXPENSE | (16,602) | (14,014) | (33,054) | (27,846) |
| INTEREST INCOME | 2,625 | 4,023 | 5,092 | 7,282 |
| CHANGE IN FAIR VALUE OF WARRANT LIABILITIES | 15,963 | (20,375) | 14,378 | (19,180) |
| OTHER INCOME—Net | 1,253 | 3,928 | 4,191 | 1,377 |
| PRETAX INCOME (LOSS) | 25,752 | (99,625) | 20,917 | (98,224) |
| INCOME TAX (PROVISION) BENEFIT | (4,307) | 2,281 | (69) | 3,064 |
| NET INCOME (LOSS) INCLUDING NON-CONTROLLING INTEREST | 21,445 | (97,344) | 20,848 | (95,160) |
| LESS: ACCRETION OF REDEEMABLE NON-CONTROLLING INTEREST | (1,221) | (315) | (2,363) | (315) |
| NET INCOME (LOSS) ATTRIBUTABLE TO CCC INTELLIGENT SOLUTIONS HOLDINGS INC. COMMON STOCKHOLDERS | \$ 20,224 | \$ (97,659) | \$ 18,485 | \$ (95,475) |
| Net income (loss) per share attributable to common stockholders: | | | | |
| Basic | \$ 0.03 | \$ (0.16) | \$ 0.03 | \$ (0.15) |
| Diluted | \$ 0.03 | \$ (0.16) | \$ 0.03 | \$ (0.15) |
| Weighted-average shares used in computing net income (loss) per share attributable to common stockholders: | | | | |
| Basic | 609,997,114 | 621,235,776 | 604,138,246 | 618,740,340 |
| Diluted | 638,367,745 | 621,235,776 | 636,990,633 | 618,740,340 |
| COMPREHENSIVE INCOME (LOSS): | | | | |
| Net income (loss) including non-controlling interest | 21,445 | (97,344) | 20,848 | (95,160) |
| Other comprehensive loss—Foreign currency translation adjustment | (16) | (285) | (91) | (251) |
| COMPREHENSIVE INCOME (LOSS) INCLUDING NON-CONTROLLING INTEREST | 21,429 | (97,629) | 20,757 | (95,411) |
| Less: accretion of redeemable non-controlling interest | (1,221) | (315) | (2,363) | (315) |
| COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO CCC INTELLIGENT SOLUTIONS HOLDINGS INC. COMMON STOCKHOLDERS | \$ 20,208 | \$ (97,944) | \$ 18,394 | \$ (95,726) |

See notes to condensed consolidated financial statements.

CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY
(In thousands, except number of shares)
(Unaudited)

| | Redeemable Non-Controlling Interest | Preferred Stock— Issued and Outstanding | | Common Stock—Issued and Outstanding | | Additional Paid-In Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Total Stockholders' Equity |
|---|---|---|--------------|--|--------------|----------------------------------|------------------------|---|----------------------------------|
| | | Number of Shares | Par Value | Number of Shares | Par Value | | | | |
| | | | | | | | | | |
| BALANCE—December 31, 2023 | \$ 16,584 | — | \$ — | 603,128,781 | \$ 60 | \$ 2,909,757 | \$ (1,126,467) | \$ (1,073) | \$ 1,782,277 |
| Stock-based compensation expense | — | — | — | — | — | 44,971 | — | — | 44,971 |
| Exercise of stock options | — | — | — | 3,346,599 | — | 8,822 | — | — | 8,822 |
| Issuance of common stock under employee stock purchase plan | — | — | — | 194,307 | — | 1,833 | — | — | 1,833 |
| Issuance of common stock upon vesting of RSUs—net of tax | — | — | — | 7,588,048 | 1 | (52,581) | — | — | (52,580) |
| Accretion of redeemable non-controlling interest | 1,142 | — | — | — | — | (1,142) | — | — | (1,142) |
| Foreign currency translation adjustment | — | — | — | — | — | — | — | (75) | (75) |
| Net loss | — | — | — | — | — | — | (597) | — | (597) |
| BALANCE—March 31, 2024 | 17,726 | — | — | 614,257,735 | 61 | 2,911,660 | (1,127,064) | (1,148) | 1,783,509 |
| Stock-based compensation expense | — | — | — | — | — | 40,125 | — | — | 40,125 |
| Exercise of stock options | — | — | — | 4,518,651 | 1 | 12,823 | — | — | 12,824 |
| Issuance of common stock upon vesting of RSUs—net of tax | — | — | — | 209,515 | — | (142) | — | — | (142) |
| Warrant redemption | — | — | — | 3,809,200 | — | 37,122 | — | — | 37,122 |
| Accretion of redeemable non-controlling interest | 1,221 | — | — | — | — | (1,221) | — | — | (1,221) |
| Foreign currency translation adjustment | — | — | — | — | — | — | — | (16) | (16) |
| Net income | — | — | — | — | — | — | 21,445 | — | 21,445 |
| BALANCE—June 30, 2024 | \$ 18,947 | — | \$ — | 622,795,101 | \$ 62 | \$ 3,000,367 | \$ (1,105,619) | \$ (1,164) | \$ 1,893,646 |

See notes to condensed consolidated financial statements.

CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY
(In thousands, except number of shares)
(Unaudited)

| | Redeemable Non-Controlling Interest | Preferred Stock— Issued and Outstanding | | Common Stock— Issued and Outstanding | | Additional Paid-In Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Total Stockholders' Equity |
|---|---|---|--------------|--|--------------|----------------------------------|------------------------|---|----------------------------------|
| | | Number of Shares | Par Value | Number of Shares | Par Value | | | | |
| | | BALANCE—December 31, 2022 | 14,179 | — | \$ — | | | | |
| Stock-based compensation expense | — | — | — | — | — | 28,930 | — | — | 28,930 |
| Exercise of stock options—net of tax | — | — | — | 3,214,093 | 1 | 8,242 | — | — | 8,243 |
| Issuance of common stock under employee stock purchase plan | — | — | — | 179,338 | — | 1,326 | — | — | 1,326 |
| Issuance of common stock upon vesting of RSUs—net of tax | — | — | — | 2,217,379 | — | (11,449) | — | — | (11,449) |
| Foreign currency translation adjustment | — | — | — | — | — | — | — | 34 | 34 |
| Net income | — | — | — | — | — | — | 2,184 | — | 2,184 |
| BALANCE—March 31, 2023 | 14,179 | — | — | 627,683,715 | 63 | 2,781,104 | (705,762) | (850) | 2,074,555 |
| Stock-based compensation expense | — | — | — | — | — | 35,900 | — | — | 35,900 |
| Exercise of stock options - Net of tax | — | — | — | 3,996,713 | — | 12,585 | — | — | 12,585 |
| Issuance of common stock upon vesting of RSUs—net of tax | — | — | — | 302,063 | — | (90) | — | — | (90) |
| Foreign currency translation adjustment | — | — | — | — | — | — | — | (285) | (285) |
| Accretion of redeemable non-controlling interest | 315 | — | — | — | — | (315) | — | — | (315) |
| Net loss | — | — | — | — | — | — | (97,344) | — | (97,344) |
| BALANCE—June 30, 2023 | 14,494 | — | \$ — | 631,982,491 | \$ 63 | 2,829,184 | \$ (803,106) | \$ (1,135) | \$ 2,025,006 |

See notes to condensed consolidated financial statements.

CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

| | For the Six Months Ended | |
|--|--------------------------|-------------------|
| | June 30, | |
| | 2024 | 2023 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income (loss) | \$ 20,848 | \$ (95,160) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization of software, equipment, and property | 19,160 | 17,966 |
| Amortization of intangible assets | 44,541 | 49,419 |
| Impairment of goodwill and intangible assets | — | 82,742 |
| Deferred income taxes | (24,738) | (23,791) |
| Stock-based compensation | 85,096 | 64,720 |
| Amortization of deferred financing fees | 927 | 851 |
| Amortization of discount on debt | 125 | 111 |
| Change in fair value of derivative instruments | 134 | (1,009) |
| Change in fair value of warrant liabilities | (14,378) | 19,180 |
| Non-cash lease expense | — | 1,232 |
| Loss on disposal of software, equipment and property | 302 | — |
| Other | 68 | 115 |
| Changes in: | | |
| Accounts receivable—Net | (18,553) | 2,322 |
| Deferred contract costs | (1,527) | (315) |
| Other current assets | 5,860 | 7,116 |
| Deferred contract costs—Non-current | 636 | 681 |
| Other assets | 391 | (5,267) |
| Operating lease assets | 1,152 | (5) |
| Income taxes | (5,769) | 772 |
| Accounts payable | 4,633 | (8,534) |
| Accrued expenses | (12,739) | (14,975) |
| Operating lease liabilities | (2,236) | (249) |
| Deferred revenues | 2,437 | 4,825 |
| Other liabilities | 639 | (115) |
| Net cash provided by operating activities | <u>107,009</u> | <u>102,632</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchases of software, equipment, and property | (31,224) | (29,084) |
| Net cash used in investing activities | <u>(31,224)</u> | <u>(29,084)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from exercise of stock options | 21,561 | 20,827 |
| Proceeds from employee stock purchase plan | 1,833 | 1,326 |
| Payments for employee taxes withheld upon vesting of equity awards | (52,722) | (11,539) |
| Principal payments on long-term debt | (4,000) | (4,000) |
| Net cash used in financing activities | <u>(33,328)</u> | <u>6,614</u> |
| NET EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS | (136) | (373) |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 42,321 | 79,789 |
| CASH AND CASH EQUIVALENTS: | | |
| Beginning of period | 195,572 | 323,788 |
| End of period | <u>\$ 237,893</u> | <u>\$ 403,577</u> |
| NONCASH INVESTING AND FINANCING ACTIVITIES: | | |
| Noncash purchases of software, equipment, and property | \$ 7,218 | \$ 550 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | |
| Cash paid for interest | \$ 31,739 | \$ 26,946 |
| Cash paid for income taxes—Net | <u>\$ 30,567</u> | <u>\$ 19,954</u> |

See notes to condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. ORGANIZATION AND NATURE OF OPERATIONS

CCC Intelligent Solutions Holdings Inc. (the "Company"), a Delaware corporation, is a leading software as a service ("SaaS") platform for the multi-trillion-dollar property and casualty ("P&C") insurance economy, powering operations for insurers, repairers, automakers, parts suppliers, lenders and more. CCC's cloud technology connects businesses digitizing mission-critical workflows, commerce and customer experiences.

Our cloud-based SaaS platform connects trading partners, facilitates commerce and supports mission-critical artificial intelligence ("AI") enabled digital workflows.

The Company is headquartered in Chicago, Illinois. The Company's primary operations are in the United States ("US") and it also has operations in China.

The Company was originally incorporated as a Cayman Islands exempted company on July 3, 2020 as a special purpose acquisition company under the name Dragoneer Growth Opportunities Corp ("Dragoneer"). On February 2, 2021, Cypress Holdings Inc. ("CCCIS"), a Delaware corporation, entered into a Business Combination Agreement (the "Business Combination Agreement") with Dragoneer. In connection with the closing of the business combination ("Business Combination"), Dragoneer changed its jurisdiction of incorporation by deregistering as an exempted company in the Cayman Islands and continuing and domesticating as a Delaware corporation on July 30, 2021, upon which Dragoneer changed its name to CCC Intelligent Solutions Holdings Inc.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation—The condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023, the condensed consolidated statements of operations and comprehensive income (loss) for the three and six months ended June 30, 2024 and 2023, the condensed consolidated statements of mezzanine equity and stockholders' equity for the three and six months ended June 30, 2024 and 2023, and the condensed consolidated statements of cash flows for the six months ended June 30, 2024 and 2023 have been prepared by the Company and have not been audited. In the opinion of management, all adjustments (which include only normal recurring adjustments except where disclosed) necessary for the fair presentation of the financial position, results of operations and cash flows have been made. The results of operations for any interim period are not necessarily indicative of the results to be expected for the full year or any future period.

The accompanying condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles ("GAAP") for interim financial information and in accordance with the instructions to Form 10-Q and Regulation S-X of the Securities and Exchange Commission ("SEC"). The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with GAAP have been condensed or omitted, pursuant to the rules and regulations of the SEC for interim financial reporting. Accordingly, the condensed consolidated financial statements may not include all the information and footnotes necessary for a complete presentation of financial position, results of operations or cash flows. These condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

The Company's significant accounting policies are described in Note 2, Summary of Significant Accounting Policies, to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023. There have been no material changes to the significant accounting policies since December 31, 2023.

Basis of Accounting—The accompanying condensed consolidated financial statements are prepared in accordance with GAAP and include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. The condensed consolidated financial statements include 100% of the accounts of wholly-owned and majority-owned subsidiaries and the ownership interest of the minority investor is recorded as a non-controlling interest in a subsidiary.

Use of Estimates—The preparation of the condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts, and the disclosures of contingent amounts, in the Company's condensed consolidated financial statements and the accompanying notes. Although the Company regularly assesses these estimates, actual

results could differ from those estimates. Changes in estimates are recorded in the period in which they become known. The Company bases its estimates on historical experience and various other assumptions that it believes to be reasonable under the circumstances. Actual results could differ from management's estimates if past experience or other assumptions are not substantially accurate. Significant estimates in these condensed consolidated financial statements include the estimation of contract transaction prices, the determination of the amortization period for contract assets, the valuation of goodwill and intangible assets, the valuation of the warrant liabilities, and the estimates and assumptions associated with stock incentive plans.

Reclassifications—Certain reclassifications of prior period amounts have been made to conform to the current period presentation. For the three and six months ended June 30, 2024, changes in the fair value of the Company's interest rate cap agreements are recognized within other income (expense)—net in the condensed consolidated statements of operations and comprehensive income (loss). Corresponding amounts recognized during the three and six months ended June 30, 2023, were previously classified as a change in fair value of derivative instruments and have been reclassified to conform to the current period presentation. The amounts reclassified had no impact on net income (loss).

Recently Issued Accounting Pronouncements—In December 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. This update requires entities to disclose disaggregated information about their effective tax rate reconciliation as well as expanded information on income taxes paid by jurisdiction. The disclosure requirements will be applied on a prospective basis, with the option to apply them retrospectively. The amendments in this update are effective for fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is evaluating the disclosure requirements related to this update.

In November 2023, the FASB issued ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures. This update is intended to improve reportable segment disclosure requirements, primarily through additional disclosures about significant segment expenses. The amendments in this update are effective for fiscal years beginning after December 31, 2023, and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. The amendments should be applied retrospectively to all prior periods presented in the financial statements. The Company is evaluating the disclosure requirements related to this update.

3. REVENUE

Disaggregation of Revenue—The Company provides disaggregation of revenue based on type of service as it believes these categories best depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

The following table summarizes revenue by type of service for the three and six months ended June 30, 2024 and 2023 (in thousands):

| | For the Three Months Ended | | For the Six Months Ended | |
|------------------------|----------------------------|------------|--------------------------|------------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| Software subscriptions | \$ 223,014 | \$ 202,851 | \$ 441,083 | \$ 399,108 |
| Other | 9,604 | 8,859 | 18,772 | 17,522 |
| Total revenues | \$ 232,618 | \$ 211,710 | \$ 459,855 | \$ 416,630 |

Transaction Price Allocated to the Remaining Performance Obligations—Remaining performance obligations represent contracted revenue that has not yet been recognized, which includes deferred revenue and amounts that will be invoiced and recognized as revenue in future periods. As of June 30, 2024, approximately \$1,600 million of revenue is expected to be recognized from remaining performance obligations in the amount of approximately \$642 million during the following twelve months, and approximately \$958 million thereafter. The estimated revenues do not include unexercised contract renewals. The remaining performance obligations exclude future transaction revenue where revenue is recognized as the services are rendered and in the amount to which the Company has the right to invoice.

Deferred Revenue—Revenue recognized for the three months ended June 30, 2024 from amounts in deferred revenue as of March 31, 2024 was \$41.3 million. Revenue recognized for the three months ended June 30, 2023 from amounts in deferred revenue as of March 31, 2023 was \$39.1 million. Revenue recognized for the six months ended June 30, 2024 from amounts in deferred revenue as of December 31, 2023 was \$39.9 million. Revenue recognized for the six months ended June 30, 2023 from amounts in deferred revenue as of December 31, 2022 was \$34.6 million.

Contract Assets and Liabilities—The opening and closing balances of the Company’s receivables, contract assets and contract liabilities from contracts with customers are as follows (in thousands):

| | June 30, 2024 | December 31, 2023 |
|--|------------------|----------------------|
| Accounts receivables—Net of allowances | \$ 120,932 | \$ 102,365 |
| Deferred contract costs | 19,427 | 17,900 |
| Long-term deferred contract costs | 21,666 | 22,302 |
| Other assets (accounts receivable, non-current) | 16,138 | 15,198 |
| Deferred revenues | 45,988 | 43,567 |
| Other liabilities (deferred revenues, non-current) | 2,113 | 1,373 |

A summary of the activity impacting deferred revenue balances during the three and six months ended June 30, 2024 and 2023 is presented below (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|--|--|------------------|--------------------------------------|------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Balance at beginning of period | \$ 47,560 | \$ 41,422 | \$ 44,940 | \$ 36,479 |
| Revenue recognized ¹ | (117,797) | (111,533) | (233,209) | (214,718) |
| Additional amounts deferred ¹ | 118,338 | 111,314 | 236,370 | 219,442 |
| Balance at end of period | <u>\$ 48,101</u> | <u>\$ 41,203</u> | <u>\$ 48,101</u> | <u>\$ 41,203</u> |
| Classified as: | | | | |
| Current | \$ 45,988 | \$ 40,064 | \$ 45,988 | \$ 40,064 |
| Non-current | 2,113 | 1,139 | 2,113 | 1,139 |
| Total deferred revenue | <u>\$ 48,101</u> | <u>\$ 41,203</u> | <u>\$ 48,101</u> | <u>\$ 41,203</u> |

¹ Amounts include total revenue deferred and recognized during each respective period.

A summary of the activity impacting the deferred contract costs during the three and six months ended June 30, 2024 and 2023 is presented below (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|--------------------------------|--|------------------|--------------------------------------|------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Balance at beginning of period | \$ 40,153 | \$ 37,551 | \$ 40,202 | \$ 36,717 |
| Costs amortized | (5,322) | (4,637) | (10,571) | (9,423) |
| Additional amounts deferred | 6,262 | 3,437 | 11,462 | 9,057 |
| Balance at end of period | <u>\$ 41,093</u> | <u>\$ 36,351</u> | <u>\$ 41,093</u> | <u>\$ 36,351</u> |
| Classified as: | | | | |
| Current | \$ 19,427 | \$ 16,871 | \$ 19,427 | \$ 16,871 |
| Non-current | 21,666 | 19,480 | 21,666 | 19,480 |
| Total deferred contract costs | <u>\$ 41,093</u> | <u>\$ 36,351</u> | <u>\$ 41,093</u> | <u>\$ 36,351</u> |

4. FAIR VALUE MEASUREMENTS

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Private Warrants—Upon consummation of the Business Combination, the Company assumed warrants sold in a private placement ("Private Warrants") issued by Dragoneer. During the three months ended June 30, 2024, the Private Warrants were redeemed and as of June 30, 2024, no Private Warrants were outstanding (see Note 17).

As of December 31, 2023, the Company's Private Warrants were recognized as liabilities and measured at fair value on a recurring basis.

The Private Warrants were valued using Level 1 and Level 2 inputs within the Black-Scholes option pricing model. The assumptions utilized under the Black-Scholes option pricing model require judgments and estimates. Changes in these inputs and assumptions could affect the measurement of the estimated fair value of the Private Warrants. Accordingly, the Private Warrants were classified within Level 2 of the fair value hierarchy.

The valuation of the Private Warrants as of December 31, 2023 was determined using the Black-Scholes option pricing model using the following assumptions:

| | December 31, 2023 |
|--------------------------|----------------------|
| Expected term (in years) | 2.6 |
| Expected volatility | 34 % |
| Expected dividend yield | 0 % |
| Risk-free interest rate | 4.10 % |

The estimated fair value of each Private Warrant using the Company's stock price on the valuation date and above assumptions was \$2.89 as of December 31, 2023.

Contingent Consideration Liability—The contingent consideration liability relates to the Company's acquisition of Safekeep, Inc. in February 2022. The contingent consideration liability is adjusted each reporting period for changes in fair value, which can result from changes in anticipated payments and changes in assumed discount rates. These inputs are unobservable in the market and therefore categorized as Level 3 inputs.

The estimated fair value of the contingent consideration was determined using probability-weighted discounted cash flows and a Monte Carlo simulation model. The discount rate, based on the Company's estimated cost of debt, was 10%.

As of December 31, 2023, the contingent consideration liability had a fair value of \$0.1 million. As of June 30, 2024, there were no significant changes to the inputs used within the Monte Carlo simulation model and the estimated fair value of the contingent consideration liability was \$0.1 million. The Company did not recognize any change in the estimated fair value of the contingent consideration liability during the three and six months ended June 30, 2024 or the three and six months ended June 30, 2023. The contingent consideration liability is recognized within accrued expenses and other liabilities within the condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023, respectively.

Interest Rate Cap—In August 2022, the Company entered into two interest rate cap agreements to reduce its exposure to increases in interest rates applicable to its floating rate long-term debt (see Note 13). The fair value of the interest rate cap agreements was estimated using inputs that were observable or that could be corroborated by observable market data and therefore was classified within Level 2 of the fair value hierarchy as of June 30, 2024 and December 31, 2023.

The Company did not designate its interest rate cap agreements as hedging instruments and records the changes in fair value within other income (expense)—net on the condensed consolidated statements of operations and comprehensive income (loss). As of June 30, 2024 and December 31, 2023, the interest rate cap agreements had a fair value of \$6.1 million and \$6.2 million, respectively, classified within other assets in the accompanying condensed consolidated balance sheets.

The following table presents the fair value of the assets and liabilities measured at fair value on a recurring basis as of June 30, 2024 (in thousands):

| | Fair Value | Level 1 | Level 2 | Level 3 |
|--|-----------------|-------------|-----------------|---------------|
| Assets | | | | |
| Interest rate cap | \$ 6,074 | \$ — | \$ 6,074 | \$ — |
| Total Assets | <u>\$ 6,074</u> | <u>\$ —</u> | <u>\$ 6,074</u> | <u>\$ —</u> |
| Liabilities | | | | |
| Contingent consideration related to business acquisition | \$ 100 | \$ — | \$ — | \$ 100 |
| Total Liabilities | <u>\$ 100</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 100</u> |

The following table presents the fair value of the assets and liabilities measured at fair value on a recurring basis as of December 31, 2023 (in thousands):

| | Fair Value | Level 1 | Level 2 | Level 3 |
|--|------------------|-------------|------------------|---------------|
| Assets | | | | |
| Interest rate cap | \$ 6,208 | \$ — | \$ 6,208 | \$ — |
| Total Assets | <u>\$ 6,208</u> | <u>\$ —</u> | <u>\$ 6,208</u> | <u>\$ —</u> |
| Liabilities | | | | |
| Contingent consideration related to business acquisition | \$ 100 | \$ — | \$ — | \$ 100 |
| Private Warrants | 51,501 | — | 51,501 | — |
| Total Liabilities | <u>\$ 51,601</u> | <u>\$ —</u> | <u>\$ 51,501</u> | <u>\$ 100</u> |

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis—The Company has assets that under certain conditions are subject to measurement at fair value on a nonrecurring basis. These assets include those associated with acquired businesses, including goodwill and other intangible assets. For these assets, measurement at fair value in periods subsequent to their initial recognition is applicable if one or more is determined to be impaired. The Company did not recognize any impairment charges related to these assets during the three and six months ended June 30, 2024. During the three and six months ended June 30, 2023, the Company recognized impairment charges of goodwill and definite-lived intangible assets (see Note 10).

Fair Value of Other Financial Instruments—The following table presents the carrying amounts, net of debt discount, and the estimated fair values of the Company's financial instruments that are not recorded at fair value on the condensed consolidated balance sheets (in thousands):

| Description | June 30, 2024 | | December 31, 2023 | |
|--|-----------------|----------------------|-------------------|----------------------|
| | Carrying Amount | Estimated Fair Value | Carrying Amount | Estimated Fair Value |
| Term B Loan, including current portion | \$ 778,689 | \$ 780,975 | \$ 782,564 | \$ 784,000 |

The fair value of the Company's long-term debt, including current maturities, was estimated based on the quoted market prices for the same or similar instruments and fluctuates with changes in applicable interest rates among other factors. The fair value of long-term debt is classified as a Level 2 measurement in the fair value hierarchy and is established based on observable inputs in less active markets.

5. INCOME TAXES

The Company recognized an income tax provision of \$4.3 million and an income tax benefit of \$2.3 million for the three months ended June 30, 2024 and 2023, respectively. The income tax provision for the three months ended June 30, 2024 was primarily due to the tax provision related to pre-tax book income. The income tax benefit for the three months ended June 30, 2023 was primarily due to the tax benefit received related to stock-based compensation expense and the tax benefit recognized related to the impairment of certain intangible assets.

The Company recognized an income tax provision of \$0.1 million and an income tax benefit of \$3.1 million for the six months ended June 30, 2024 and 2023, respectively. The income tax provision for the six months ended June 30, 2024 was primarily due to the tax provision related to pre-tax book income, partially offset by the tax benefit related to stock-based compensation expense. The income tax benefit for the six months ended June 30, 2023 was primarily due to the tax benefit related to stock-based compensation expense, the tax benefit recognized related to the impairment of certain intangible assets and the tax benefit related to the re-measurement of the Company's deferred tax liability for changes in state tax rates.

The Company made income tax payments of \$30.0 million and \$19.8 million during the three months ended June 30, 2024 and 2023, respectively. The Company received negligible refunds from various states during the three months ended June 30, 2024 and 2023.

The Company made income tax payments of \$30.6 million and \$20.0 million during the six months ended June 30, 2024 and 2023, respectively. The Company received negligible refunds from various states during the three months ended June 30, 2024 and 2023.

As of June 30, 2024, unrecognized tax benefits were materially consistent with the amount as of December 31, 2023. The Company believes its liability for unrecognized tax benefits, excluding interest and penalties, will not significantly change over the following twelve months.

6. ACCOUNTS RECEIVABLE

Accounts receivable—Net as of June 30, 2024 and December 31, 2023, consists of the following (in thousands):

| | June 30, 2024 | December 31, 2023 |
|--|------------------|----------------------|
| Accounts receivable | \$ 125,011 | \$ 107,939 |
| Allowance for credit losses and sales reserves | (4,079) | (5,574) |
| Accounts receivable—Net | \$ 120,932 | \$ 102,365 |

As of June 30, 2024 and December 31, 2023, no customer accounted for more than 10% of accounts receivable.

Changes to the allowance for credit losses and sales reserves during the three and six months ended June 30, 2024 and 2023 consist of the following (in thousands):

| | For the Three Months Ended | | For the Six Months Ended | |
|--|----------------------------|-----------------|--------------------------|-----------------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| Balance at beginning of period | \$ 4,792 | \$ 6,866 | \$ 5,574 | \$ 5,339 |
| Charges to bad debt and sales reserves | 794 | 2,017 | 1,759 | 5,153 |
| Write-offs—Net | (1,507) | (3,009) | (3,254) | (4,618) |
| Balance at end of period | <u>\$ 4,079</u> | <u>\$ 5,874</u> | <u>\$ 4,079</u> | <u>\$ 5,874</u> |

7. OTHER CURRENT ASSETS

Other current assets as of June 30, 2024 and December 31, 2023 consists of the following (in thousands):

| | June 30, | December 31, |
|--|------------------|------------------|
| | 2024 | 2023 |
| Prepaid SaaS costs | \$ 7,445 | \$ 7,833 |
| Prepaid service fees | 6,285 | 5,992 |
| Prepaid software and equipment maintenance | 3,090 | 5,547 |
| Prepaid insurance | 264 | 2,289 |
| Other | 9,505 | 10,703 |
| Total other current assets | <u>\$ 26,589</u> | <u>\$ 32,364</u> |

8. SOFTWARE, EQUIPMENT, AND PROPERTY

Software, equipment, and property as of June 30, 2024 and December 31, 2023 consists of the following (in thousands):

| | June 30, | December 31, |
|--|-------------------|-------------------|
| | 2024 | 2023 |
| Software, licenses and database | \$ 255,778 | \$ 220,625 |
| Computer equipment | 21,664 | 27,467 |
| Leasehold improvements | 30,999 | 31,046 |
| Building and land | 4,910 | 4,910 |
| Furniture and other equipment | 1,332 | 1,370 |
| Total software, equipment, and property | 314,683 | 285,418 |
| Less accumulated depreciation and amortization | (138,292) | (125,002) |
| Software, equipment, and property—Net | <u>\$ 176,391</u> | <u>\$ 160,416</u> |

Depreciation and amortization expense related to software, equipment and property was \$9.7 million and \$8.8 million for the three months ended June 30, 2024 and 2023, respectively.

Depreciation and amortization expense related to software, equipment and property was \$19.2 million and \$18.0 million for the six months ended June 30, 2024 and 2023, respectively.

9. LEASES

The Company leases real estate in the form of office space and data center facilities. Generally, at the inception of the contract, the term for real estate leases ranges from 1 to 17 years and the term for equipment leases is 1 to 3 years. Some real estate leases include options to renew that can extend the original term by 3 to 5 years.

The components of lease expense for the three and six months ended June 30, 2024 and 2023 were as follows (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|-----------------------|--|----------|--------------------------------------|----------|
| | 2024 | 2023 | 2024 | 2023 |
| Operating lease costs | \$ 1,299 | \$ 1,486 | \$ 2,707 | \$ 2,989 |
| Variable lease costs | 1,093 | 1,017 | 2,194 | 1,901 |
| Total lease costs | \$ 2,392 | \$ 2,503 | \$ 4,901 | \$ 4,890 |

During the three months ended June 30, 2024 and 2023, the Company made cash payments for operating leases of \$2.0 million and \$1.4 million, respectively. During the six months ended June 30, 2024 and 2023, the Company made cash payments for operating leases of \$3.8 million and \$2.0 million, respectively.

During the six months ended June 30, 2024, the Company obtained operating lease assets in exchange for lease liabilities of \$0.7 million. During the six months ended June 30, 2023, the Company did not obtain any operating lease assets in exchange for lease liabilities.

10. GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets are primarily the result of business acquisitions.

The Company performs its annual impairment assessment of goodwill and indefinite life intangible assets as of November 30 of each year.

No impairments to goodwill or indefinite life intangible assets were recorded during the three and six months ended June 30, 2024.

In May 2023, the Company's China reporting unit experienced adverse impacts as a result of changes in market conditions and increases in interest rates which contributed to reduced forecasted revenues and reduced projected future cash flows. As a result of these adverse impacts, the Company performed an interim quantitative assessment of goodwill impairment by comparing the fair value of its China reporting unit to its carrying value, including goodwill. When performing the assessment, the Company determined the fair value of its China reporting unit based on forecasted future cash flows. Based on the Company's forecast of the future cash flows of its China reporting unit, it was determined the carrying value of goodwill for its China reporting unit was impaired and the Company recorded a goodwill impairment charge of \$77.4 million.

When performing the quantitative impairment assessment, the Company used a quantitative approach to measure the fair value of its China reporting unit using a discounted cash flow approach, which is a Level 3 measurement. The discounted cash flow analysis requires significant judgments, including estimates of future cash flows, which are dependent on internal forecasts and determination of the Company's weighted average cost of capital, which is risk-adjusted to reflect the specific risk profile of the reporting unit being tested. The weighted average cost of capital used for the China reporting unit in the Company's analysis was 12.5%.

As of November 30, 2023, the Company performed a qualitative assessment for its remaining reporting unit with goodwill and its trademark indefinite life intangible assets. The Company determined there were no indicators of impairment and that it was more likely than not that the fair value of the reporting unit and trademarks were greater than their carrying values and therefore performing the next step of the impairment test was unnecessary.

The following table presents the gross amount, accumulated impairment loss and carrying amount of goodwill as of June 30, 2024 and December 31, 2023 (in thousands):

| | Gross Amount | Accumulated Impairment Loss | Net Carrying Amount |
|---------------------------------|--------------|--------------------------------|------------------------|
| Balance as of June 30, 2024 | \$ 1,520,926 | \$ (103,202) | \$ 1,417,724 |
| Balance as of December 31, 2023 | 1,520,926 | (103,202) | 1,417,724 |

The accumulated impairment loss as of December 31, 2023 was due to the impairment charge discussed above of \$77.4 million and an impairment charge of \$25.8 million recognized during the year ended December 31, 2019.

There were no changes in the carrying amount of goodwill during the three and six months ended June 30, 2024.

Intangible Assets—No intangible asset impairments were recorded during the three and six months ended June 30, 2024.

During the three months ended June 30, 2023, the Company recorded an impairment charge to its China reporting unit's customer relationships and acquired technologies intangible assets. The Company's forecast of the revenue and expense cash flow of the China reporting unit indicated the carrying amounts of the intangible assets were not recoverable and therefore the Company recorded an impairment charge of \$5.3 million.

The intangible assets balance as of June 30, 2024 is reflected below (in thousands):

| | Estimated Useful Life (Years) | Weighted- Average Remaining Useful Life (Years) | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
|----------------------------|-------------------------------------|---|-----------------------------|-----------------------------|---------------------------|
| Customer relationships | 18 | 10.8 | \$ 1,291,830 | \$ (514,938) | \$ 776,892 |
| Acquired technologies | 7 | 4.6 | 184,640 | (181,497) | 3,143 |
| Subtotal | | | 1,476,470 | (696,435) | 780,035 |
| Trademarks—indefinite life | | | 190,470 | — | 190,470 |
| Total intangible assets | | | <u>\$ 1,666,940</u> | <u>\$ (696,435)</u> | <u>\$ 970,505</u> |

The intangible assets balance as of December 31, 2023 is reflected below (in thousands):

| | Estimated Useful Life (Years) | Weighted- Average Remaining Useful Life (Years) | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
|----------------------------|-------------------------------------|---|-----------------------------|-----------------------------|---------------------------|
| Customer relationships | 16–18 | 11.3 | \$ 1,291,830 | \$ (479,054) | \$ 812,776 |
| Acquired technologies | 3–7 | 1.7 | 184,640 | (172,840) | 11,800 |
| Subtotal | | | 1,476,470 | (651,894) | 824,576 |
| Trademarks—indefinite life | | | 190,470 | — | 190,470 |
| Total intangible assets | | | <u>\$ 1,666,940</u> | <u>\$ (651,894)</u> | <u>\$ 1,015,046</u> |

Amortization expense for intangible assets was \$20.0 million and \$24.7 million for the three months ended June 30, 2024 and 2023, respectively. Amortization expense for intangible assets was \$44.5 million and \$49.4 million for the six months ended June 30, 2024 and 2023, respectively.

Future amortization expense for the remainder of the year ended December 31, 2024 and the following four years ended December 31 and thereafter for intangible assets as of June 30, 2024 is as follows (in thousands):

Years Ending December 31:

| | |
|------------|-------------------|
| 2024 | 36,227 |
| 2025 | 72,454 |
| 2026 | 72,454 |
| 2027 | 72,454 |
| 2028 | 72,454 |
| Thereafter | 453,992 |
| Total | <u>\$ 780,035</u> |

11. ACCRUED EXPENSES

Accrued expenses as of June 30, 2024 and December 31, 2023 consists of the following (in thousands):

| | June 30, 2024 | December 31, 2023 |
|-----------------------------|------------------|----------------------|
| Compensation | \$ 34,626 | \$ 54,593 |
| Professional services | 7,542 | 2,183 |
| Software license agreement | 4,654 | 2,233 |
| Royalties and licenses | 4,465 | 4,381 |
| Sales tax | 3,199 | 2,968 |
| Employee insurance benefits | 2,736 | 2,572 |
| Other | 3,927 | 2,548 |
| Total accrued expenses | <u>\$ 61,149</u> | <u>\$ 71,478</u> |

12. OTHER LIABILITIES

Other liabilities as of June 30, 2024 and December 31, 2023 consists of the following (in thousands):

| | June 30, 2024 | December 31, 2023 |
|----------------------------------|------------------|----------------------|
| Income taxes payable—non-current | \$ 3,937 | \$ 3,937 |
| Deferred revenue—non-current | 2,113 | 1,373 |
| Software license agreement | 4,302 | 1,004 |
| Contingent consideration | — | 100 |
| Total other liabilities | <u>\$ 10,352</u> | <u>\$ 6,414</u> |

13. LONG-TERM DEBT

On September 21, 2021, CCC Intelligent Solutions Inc., an indirect wholly-owned subsidiary of the Company, together with certain of the Company's subsidiaries acting as guarantors entered into a credit agreement (as amended, the "2021 Credit Agreement").

The proceeds of the 2021 Credit Agreement and cash on hand were used to repay all outstanding borrowings under the Company's previous credit agreement.

The 2021 Credit Agreement consists of an \$800.0 million term loan ("Term B Loan") and a revolving credit facility for an aggregate principal amount of \$250.0 million (the "2021 Revolving Credit Facility" and together with the Term B Loan, the "2021 Credit Facilities"). The 2021 Revolving Credit Facility has a sublimit of \$75.0 million for letters of credit. The Company received proceeds of \$798.0 million, net of debt discount of \$2.0 million, related to the Term B Loan. As of June 30, 2024 and December 31, 2023, the unamortized debt discount was \$1.3 million and \$1.4 million, respectively.

The Company incurred \$9.8 million in financing costs related to the Term B Loan. These costs were recorded to a contra debt account and are being amortized to interest expense over the term of the Term B Loan using the effective interest method. As of June 30, 2024 and December 31, 2023, the unamortized financing costs were \$6.4 million and \$7.1 million, respectively.

The Company incurred \$3.1 million in financing costs related to the 2021 Revolving Credit Facility. These costs were recorded to a deferred financing fees asset account and are being amortized to interest expense over the term of the 2021 Revolving Credit Facility. As of June 30, 2024 and December 31, 2023, the deferred financing fees asset balance was \$1.4 million and \$1.7 million, respectively.

The Term B Loan requires quarterly principal payments of \$2.0 million until June 30, 2028, with the remaining outstanding principal amount required to be paid on the maturity date, September 21, 2028. If the Company's leverage ratio, as defined in the 2021 Credit Agreement, is greater than 3.5, the Term B Loan requires a principal prepayment, subject to certain exceptions, in connection with the receipt of proceeds from certain asset sales, casualty events, and debt issuances by the Company, and up to 50% of annual excess cash flow, as defined in and as further set forth in the 2021 Credit Agreement. When a principal prepayment is required, the prepayment offsets the future quarterly principal payments of the same amount. As of December 31, 2023, the Company's leverage ratio did not exceed the 3.5 threshold and the Company was not subject to the annual excess cash flow calculation and, as such, was not required to make a principal prepayment.

As of June 30, 2024 and December 31, 2023, the amount outstanding on the Term B Loan is \$780.0 million and \$784.0 million, respectively, of which \$8.0 million is classified as current in the accompanying condensed consolidated balance sheets.

Borrowings under the 2021 Credit Facilities bear interest at rates based on the ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries' consolidated first lien net indebtedness to consolidated EBITDA for applicable periods specified in the 2021 Credit Agreement.

During May 2023, the Company entered into Amendment No. 1 to the 2021 Credit Agreement (the "Amendment") to establish the Secured Overnight Financing Rate ("SOFR") as the benchmark rate for determining the applicable interest rate, replacing the London Interbank Offer Rate ("LIBOR"). No other terms, including the amount of borrowings, required payments or maturity date, were changed as a result of the Amendment. The Company did not incur significant costs associated with the Amendment.

Subsequent to the execution of the Amendment, the interest rate per annum applicable to the loans is based on a fluctuating rate of interest equal to the sum of an applicable rate and term SOFR (other than with respect to Euros, the Euro Interbank Offer Rate ("EURIBOR") and with respect to British Pounds Sterling, Sterling Overnight Indexed Average ("SONIA")) with a term, as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

Prior to the execution of the Amendment, the interest rate per annum applicable to the loans was based on a fluctuating rate of interest equal to the sum of an applicable rate and, at the Company's election from time to time, either:

- (1) a base rate determined by reference to the highest of (a) the rate last quoted by the Wall Street Journal as the "prime rate," (b) the federal funds effective rate plus 0.50%, (c) one-month LIBOR plus 1.00% and (d) with respect to the Term B Loan, 1.50% and with respect to the 2021 Revolving Credit Facility, 1.00%, or
- (2) a Eurocurrency rate determined by reference to LIBOR (other than with respect to Euros, EURIBOR and with respect to British Pounds Sterling, SONIA) with a term, as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

A quarterly commitment fee of up to 0.50% is payable on the unused portion of the 2021 Revolving Credit Facility. The 2021 Revolving Credit Facility matures on September 21, 2026.

During the three months ended June 30, 2024 and 2023, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.8% and 7.4%, respectively.

During the six months ended June 30, 2024 and 2023, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.8% and 7.1%, respectively.

The Company has an outstanding standby letter of credit for \$0.7 million which reduces the amount available to be borrowed under the 2021 Revolving Credit Facility. As of June 30, 2024 and December 31, 2023, \$249.3 million was available to be borrowed.

The terms of the 2021 Credit Agreement include a financial covenant which requires that, at the end of each fiscal quarter, if the aggregate amount of borrowings under the 2021 Revolving Credit Facility exceeds 35% of the aggregate commitments of the Company, the leverage ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries cannot exceed 6.25 to 1.00. Borrowings under the 2021 Revolving Credit Facility did not exceed 35% of the aggregate commitments and the Company was not subject to the leverage test as of June 30, 2024 or December 31, 2023.

Long-term debt as of June 30, 2024 and December 31, 2023 consists of the following (in thousands):

| | June 30, 2024 | December 31, 2023 |
|---|--------------------------|------------------------------|
| Term B Loan | \$ 780,000 | \$ 784,000 |
| Term B Loan—discount | (1,311) | (1,436) |
| Term B Loan—deferred financing fees | (6,440) | (7,060) |
| Term B Loan—Net of discount & fees | 772,249 | 775,504 |
| Less: Current portion | (8,000) | (8,000) |
| Total long-term debt—Net of current portion | <u>\$ 764,249</u> | <u>\$ 767,504</u> |

Interest Rate Caps—In August 2022, the Company entered into two interest rate cap agreements to reduce its exposure to increases in interest rates applicable to its floating rate long-term debt.

During May 2023, the Company transitioned the referenced interest rate within the two interest rate cap agreements from LIBOR to SOFR by terminating the original agreements and simultaneously entering into new agreements. The terms of the new agreements were unchanged except for the referenced interest rate.

The interest rate cap agreements have an aggregate notional amount of \$600.0 million and a one-month SOFR cap rate of 4.00% through their expiration in July 2025.

Cash received related to the interest rate cap agreements was \$2.0 million and \$1.8 million for the three months ended June 30, 2024 and 2023, respectively.

Cash received related to the interest rate cap agreements was \$4.0 million and \$2.5 million for the six months ended June 30, 2024 and 2023, respectively.

As of June 30, 2024 and December 31, 2023, the aggregate fair value of the interest rate cap agreements was \$6.1 million and \$6.2 million, respectively (see Note 4).

14. REDEEMABLE NON-CONTROLLING INTEREST

On March 12, 2020 (the "Close Date"), the Company closed a stock purchase agreement (the "Stock Purchase Agreement") with a third-party investor (the "Investor") for purchase by the Investor of Series A Preferred Stock in CCCIS Cayman Holdings Limited ("CCC Cayman"), the parent of the Company's China operations. On the Close Date, CCC Cayman, a subsidiary of the Company, issued 1,818 shares of Series A Preferred Stock (the "Preferred Shares") at \$7,854 per share to the Investor for net proceeds of \$14.2 million. As of June 30, 2024 and December 31, 2023, on an as-converted basis, the Preferred Shares represent an aggregate 10.0% ownership interest of the issued and outstanding capital stock of CCC Cayman, or 8.6% on a fully-diluted basis.

The Preferred Shares are redeemable upon an actual or deemed redemption event as defined in the Stock Purchase Agreement or at the option of the Investor beginning on the five-year anniversary of the Close Date, if an actual or deemed redemption event has not yet occurred. The redemption price, as defined by the Stock Purchase Agreement, is equal to the original issue price of the Preferred Shares, plus 10.0% compound interest per annum on the Preferred Share issue price, plus any declared but unpaid dividends on the Preferred Shares.

The Preferred Shares do not participate in net income or losses.

As of June 30, 2024 and December 31, 2023, the Investor's ownership in CCC Cayman is classified in mezzanine equity as a redeemable non-controlling interest, because it is redeemable on an event that is not solely in the control of the Company.

During May 2023, the Company determined it was probable the non-controlling interest would become redeemable and began to accrete the non-controlling interest to its redemption value. Changes in the carrying value of the non-controlling interest are recorded as adjustments to additional paid-in capital.

The activity impacting the redeemable non-controllable interest during the three and six months ended June 30, 2024 and 2023 is presented below (in thousands):

| | For the Three Months Ended | | For the Six Months Ended | |
|--|----------------------------|-----------|--------------------------|-----------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| Balance at beginning of period | \$ 17,726 | \$ 14,179 | \$ 16,584 | \$ 14,179 |
| Accretion of redeemable non-controlling interest | 1,221 | 315 | 2,363 | 315 |
| Balance at end of period | \$ 18,947 | \$ 14,494 | \$ 18,947 | \$ 14,494 |

15. CAPITAL STOCK

Preferred Stock—The Company is authorized to issue up to 100,000,000 shares of undesignated preferred stock with a par value of \$0.0001 per share with such designations, voting and other rights and preferences as may be determined from time to time by the Company's board of directors. As of June 30, 2024, there were no shares of preferred stock issued or outstanding.

Common Stock—The Company is authorized to issue up to 5,000,000,000 shares of common stock with a par value of \$0.0001 per share. Each holder of common stock is entitled to one vote for each share of common stock held of record by such holder on all matters voted upon by the stockholders, subject to the restrictions set out in the Company's certificate of incorporation. Holders of common stock are entitled to receive any dividends as may be declared from time to time by the board of directors. Upon a liquidation event, subject to the rights of the holders of any preferred stock issued and outstanding at such time, any distribution shall be made on a pro rata basis to the common stockholders.

There were 622,795,101 and 603,128,781 shares of common stock issued and outstanding as of June 30, 2024 and December 31, 2023, respectively.

Secondary Offerings—During the six months ended June 30, 2024, certain existing stockholders completed secondary offerings where the selling stockholders sold an aggregate of 141,450,000 shares of the Company's common stock. The Company did not receive proceeds from the sale of the shares by the selling stockholders.

In connection with secondary offerings, the Company incurred costs of \$1.0 and \$1.7 million during the three and six months ended June 30, 2024, respectively, included within general and administrative expenses on the condensed consolidated statement of operations and comprehensive income (loss).

16. STOCK INCENTIVE PLANS

In July 2021, the 2021 Equity Incentive Plan (the "2021 Plan") was adopted and approved by the Company's board of directors and stockholders.

Restricted Stock Units—The table below summarizes the restricted stock unit ("RSU") activity for the six months ended June 30, 2024:

| | Shares | Weighted-Average Fair Value |
|---------------------------------|-------------------|--------------------------------|
| Unvested RSUs—December 31, 2023 | 36,329,881 | \$ 10.56 |
| Granted | 10,047,960 | 11.85 |
| Vested | (12,334,980) | 10.67 |
| Forfeited | (917,602) | 10.52 |
| Unvested RSUs—June 30, 2024 | <u>33,125,259</u> | 10.91 |

During the six months ended June 30, 2024, the Company granted 10,047,960 RSUs, of which 7,791,614 have time-based vesting requirements, and 2,256,346 have performance-based vesting requirements.

During the six months ended June 30, 2024, 12,334,980 RSUs vested, of which 4,537,417 were withheld for employee tax obligations.

During the year ended December 31, 2023, the Company's board of directors approved modifications to the performance-based RSUs subject to a market condition. The modifications included: (i) the extension of the performance period by one year, (ii) a change to the performance criteria, (iii) a change to the number of units to be issued depending on performance and (iv) for certain grants, imposing a maximum number of units to be issued depending on performance equal to 100% of the target.

The modification to the performance-based RSUs subject to a market condition resulted in incremental stock-based compensation expense of \$67.0 million, which is being recognized ratably over the modified performance periods.

Stock Options—The table below summarizes the stock option activity for the six months ended June 30, 2024:

| | Shares | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Life (in years) | Aggregate Intrinsic Value (in thousands) |
|---|-------------------|------------------------------------|--|--|
| Options outstanding—December 31, 2023 | 35,788,469 | 2.96 | 4.0 | \$ 301,563 |
| Exercised | (7,865,250) | 2.75 | | |
| Forfeited and canceled | (10,217) | 3.49 | | |
| Options outstanding—June 30, 2024 | <u>27,913,002</u> | \$ 3.02 | 3.6 | \$ 225,727 |
| Options exercisable—June 30, 2024 | <u>26,936,712</u> | \$ 2.90 | 3.5 | \$ 221,157 |
| Options vested and expected to vest—June 30, 2024 | <u>27,878,594</u> | \$ 3.02 | 3.6 | \$ 225,584 |

The fair value of the options which vested during the six months ended June 30, 2024 was \$1.9 million.

Cayman Equity Incentive Plan—In December 2022, the Company adopted the CCCIS Cayman Holdings Employees Equity Incentive Plans ("Cayman Incentive Plans"), which provide for the issuance of stock option awards in CCC Cayman ("Cayman Awards") to eligible employees of the Company's China subsidiaries.

Awards under the Cayman Incentive Plans are settled in cash and thus accounted for as liability awards. Awards granted under the Cayman Incentive Plans have time-based vesting and expire on the tenth anniversary of the grant date.

During the six months ended June 30, 2024, the Company granted 761,743 stock options under the Cayman Incentive Plans. The exercise price of the options granted is equal to the fair value of the underlying shares at the grant date. As of June 30, 2024 and December 31, 2023, 2,385,142 and 1,735,900, respectively, of stock options under the Cayman Incentive Plans are outstanding.

Employee Stock Purchase Plan—In July 2021, the Company adopted the CCC 2021 Employee Stock Purchase Plan ("ESPP").

During the six months ended June 30, 2024, 194,307 shares were sold under the ESPP.

The fair value of the ESPP purchase rights sold during the six months ended June 30, 2024 was estimated using the Black-Scholes option pricing model with the following assumptions:

| | |
|--------------------------|------|
| Expected term (in years) | 0.5 |
| Expected volatility | 25% |
| Expected dividend yield | 0% |
| Risk-free interest rate | 5.5% |

Stock-Based Compensation—Stock-based compensation expense has been recorded in the accompanying condensed consolidated statements of operations and comprehensive income (loss) as follows for the three and six months ended June 30, 2024 and 2023 (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|--|--|-----------|--------------------------------------|-----------|
| | 2024 | 2023 | 2024 | 2023 |
| Cost of revenues | \$ 2,672 | \$ 2,299 | \$ 4,754 | \$ 4,199 |
| Research and development | 11,515 | 6,600 | 22,586 | 12,475 |
| Sales and marketing | 6,785 | 8,749 | 12,513 | 16,008 |
| General and administrative | 19,153 | 17,838 | 45,243 | 32,038 |
| Total stock-based compensation expense | \$ 40,125 | \$ 35,486 | \$ 85,096 | \$ 64,720 |

As of June 30, 2024, there was \$209.5 million of unrecognized stock compensation expense related to unvested time-based awards which is expected to be recognized over a weighted-average period of 2.7 years. As of June 30, 2024, there was \$70.2 million of unrecognized stock-based compensation expense related to unvested performance-based awards which is expected to be recognized over a weighted-average period of 1.3 years.

17. WARRANTS

Upon consummation of the Business Combination, the Company assumed warrants sold in a private placement ("Private Warrants") issued by Dragonair.

On May 9, 2024 ("Redemption Date"), the Company redeemed all of the outstanding Private Warrants for an aggregate of 3,809,200 shares of the Company's common stock. The holder of the Private Warrants received 0.214 shares of common stock for each Private Warrant exchanged. No cash was paid by the Company in exchange for the redeemed Private Warrants. The Private Warrants were valued on the Redemption Date using the Black-Scholes option pricing model with the following assumptions:

| | |
|--------------------------|-------|
| Expected term (in years) | 2.2 |
| Expected volatility | 31% |
| Expected dividend yield | 0% |
| Risk-free interest rate | 4.80% |

The estimated fair value of each Private Warrant using the Company's stock price on the Redemption Date and above assumptions was \$2.09.

Following the redemption, the Company had no Private Warrants outstanding. As of December 31, 2023, the Company had 17,800,000 Private Warrants outstanding.

The Company recognized income of \$16.0 million and expense of \$20.4 million as a change in fair value of warrant liabilities in the condensed consolidated statements of operations and comprehensive income (loss) for the three months ended June 30, 2024 and 2023, respectively.

The Company recognized income of \$14.4 million and expense of \$19.2 million as a change in fair value of warrant liabilities in the condensed consolidated statements of operations and comprehensive income (loss) for the six months ended June 30, 2024 and 2023, respectively.

As of December 31, 2023, the Company's warrant liability was \$51.5 million.

18. COMMITMENTS

Purchase Obligations—The Company has long-term agreements with suppliers and other parties related to licensing data used in its services, outsourced data center, disaster recovery and SaaS that expire at various dates through 2031. During the three months ended June 30, 2024, the Company entered into purchase agreements with suppliers which include total minimum purchase commitments of \$26.2 million, \$27.9 million and \$48.4 million during the years ending December 31, 2025, 2026 and 2027, respectively. As of June 30, 2024, there were no other material changes from the amounts disclosed as of December 31, 2023.

Guarantees—The Company's services and solutions are typically warranted to perform in a manner consistent with general industry standards that are reasonably applicable and substantially in accordance with the Company's services and solutions documentation under normal use and circumstances. The Company's services and solutions are generally warranted to be performed in a professional manner and to materially conform to the specifications set forth in the related customer contract. The Company's arrangements also include certain provisions for indemnifying customers against liabilities, subject to customary limitations, if its services and solutions infringe a third party's intellectual property rights.

To date, the Company has not incurred any material costs as a result of such indemnifications or commitments and has not accrued any liabilities related to such obligations in the accompanying consolidated financial statements.

Employment Agreements—The Company is a party to employment agreements with key employees that provide for compensation and certain other benefits. These agreements also provide for severance and bonus payments under certain circumstances.

19. LEGAL PROCEEDINGS AND CONTINGENCIES

In the ordinary course of business, the Company is from time to time, involved in various pending or threatened legal actions. The litigation process is inherently uncertain, and it is possible that the resolution of such matters might have a material adverse effect upon the Company's consolidated financial condition and/or results of operations. The Company's management believes, based on current information, matters currently pending or threatened are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

20. RELATED PARTIES

The Company has engaged in transactions within the ordinary course of business with entities affiliated with its principal equity owners and directors.

The following table summarizes revenues recognized and expenses incurred with entities affiliated with one of its principal equity owners and directors for the three and six months ended June 30, 2024 and 2023 (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|--|-------------------------------------|--------|-----------------------------------|--------|
| | 2024 | 2023 | 2024 | 2023 |
| Revenues | | | | |
| Credit card processing | \$ 338 | \$ 274 | \$ 603 | \$ 508 |
| Expenses | | | | |
| Employee health insurance benefits | 683 | 953 | 1,853 | 1,821 |
| Board of director fees for services, including related travel and out-of-pocket reimbursements | 239 | * | 351 | * |
| IT security software | 128 | * | 255 | * |
| Human resources support services | ^ | 64 | ^ | 178 |

* Not significant.

^ As of June 30, 2024, the entity which provides human resources support services is no longer a related party.

As of June 30, 2024, all receivables and payables from related parties were de minimis. As of December 31, 2023, the Company had a related party payable due to its employee health insurance benefits vendor for \$0.5 million.

21. OTHER INCOME—NET

Other income—Net consists of the following (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|---|--|-----------------|--------------------------------------|-----------------|
| | 2024 | 2023 | 2024 | 2023 |
| (Loss) gain from change in fair value of derivative instruments | \$ (852) | \$ 3,613 | \$ (134) | \$ 1,009 |
| Income from derivative instruments | 2,008 | — | 4,039 | — |
| Other income—Net | 97 | 315 | 286 | 368 |
| Total other income—Net | <u>\$ 1,253</u> | <u>\$ 3,928</u> | <u>\$ 4,191</u> | <u>\$ 1,377</u> |

22. NET INCOME (LOSS) PER SHARE

The Company calculates basic earnings per share by dividing the net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding for the period. The diluted earnings per share is computed by assuming the exercise, settlement and vesting of all potential dilutive common stock equivalents outstanding for the period using the treasury stock method. The Company excludes common stock equivalent shares from the calculation if their effect is anti-dilutive. In a period where the Company is in a net loss position, the diluted loss per share is calculated using the basic share count.

The following table sets forth a reconciliation of the numerator and denominator used to compute basic and diluted earnings per share of common stock (in thousands, except for share and per share data).

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|---|--|--------------------|--------------------------------------|--------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Numerator | | | | |
| Net income (loss) | \$ 21,445 | \$ (97,344) | \$ 20,848 | \$ (95,160) |
| Accretion of redeemable non-controlling interest | (1,221) | (315) | (2,363) | (315) |
| Net income (loss) attributable to common stockholders | <u>\$ 20,224</u> | <u>\$ (97,659)</u> | <u>\$ 18,485</u> | <u>\$ (95,475)</u> |
| Denominator | | | | |
| Weighted average shares of common stock—basic | 609,997,114 | 621,235,776 | 604,138,246 | 618,740,340 |
| Dilutive effect of stock-based awards | <u>28,370,631</u> | <u>—</u> | <u>32,852,387</u> | <u>—</u> |
| Weighted average shares of common stock—diluted | 638,367,745 | 621,235,776 | 636,990,633 | 618,740,340 |
| Net income (loss) per share: | | | | |
| Basic | \$ 0.03 | \$ (0.16) | \$ 0.03 | \$ (0.15) |
| Diluted | \$ 0.03 | \$ (0.16) | \$ 0.03 | \$ (0.15) |

Approximately 52,267 and 30,191,730 common stock equivalent shares were excluded from the computation of diluted per share amounts for the three months ended June 30, 2024 and 2023, respectively, because their effect was anti-dilutive.

Approximately 4,794,260 and 30,147,441 common stock equivalent shares were excluded from the computation of diluted per share amounts for the six months ended June 30, 2024 and 2023, respectively, because their effect was anti-dilutive.

As part of the Business Combination, 8,625,000 shares issued and held by Dragoneer (the "Sponsor Vesting Shares") became non-transferable and subject to forfeiture on the tenth anniversary of the closing of the Business Combination if neither of the defined triggering events has occurred. The Sponsor Vesting Shares are issued and outstanding as of June 30, 2024 and December 31, 2023 and excluded from the weighted average number of shares of common stock outstanding until the vesting requirement is met and the restriction is removed.

23. SEGMENT INFORMATION AND INFORMATION ABOUT GEOGRAPHIC AREAS

The Company operates in one operating segment. The chief operating decision maker for the Company is the chief executive officer. The chief executive officer reviews financial information presented on a consolidated basis, accompanied by information about revenue by type of service and geographic region, for purposes of allocating resources and evaluating financial performance.

Revenues by geographic area, presented based upon the location of the customer are as follows (in thousands):

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|----------------|--|------------|--------------------------------------|------------|
| | 2024 | 2023 | 2024 | 2023 |
| United States | \$ 230,995 | \$ 209,972 | \$ 456,561 | \$ 413,000 |
| China | 1,623 | 1,738 | 3,294 | 3,630 |
| Total revenues | \$ 232,618 | \$ 211,710 | \$ 459,855 | \$ 416,630 |

Software, equipment and property—Net by geographic area are as follows (in thousands):

| | June 30, 2024 | December 31, 2023 |
|--|------------------|----------------------|
| United States | \$ 176,142 | \$ 160,064 |
| China | 249 | 352 |
| Total software, equipment and property—Net | \$ 176,391 | \$ 160,416 |

24. SUBSEQUENT EVENT

On July 1, 2024, certain existing stockholders completed a secondary offering where the selling stockholders sold 30,000,000 shares of the Company's common stock. The Company did not receive proceeds from the sale of the shares by the selling stockholders. In connection with the offering, the Company did not incur significant costs.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read together with our unaudited condensed consolidated financial statements and related notes appearing elsewhere in this Quarterly Report on Form 10-Q. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from the forward-looking statements included herein. Factors that could cause or contribute to such differences include, but are not limited to, those identified below and those discussed in the section titled "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors" as set forth elsewhere in this Quarterly Report on Form 10-Q.

Unless otherwise indicated or the context otherwise requires, references to "CCC," the "Company," "we," "us," "our" and other similar terms refer to CCC Intelligent Solutions Holdings Inc. and its consolidated subsidiaries.

Business Overview

Founded in 1980, CCC is a leading SaaS platform for the multi-trillion-dollar P&C insurance economy powering operations for insurers, repairers, automakers, part suppliers, lenders and more. CCC cloud technology connects more than 35,000 businesses digitizing mission-critical workflows, commerce and customer experiences. A trusted leader in AI, Internet of Things ("IoT"), customer experience, network and workflow management, CCC delivers innovations that keep people's lives moving forward when it matters most.

Our business has been built upon two foundational pillars: automotive insurance claims and automotive collision repair. For decades we have delivered leading software solutions to both the insurance and repair industries, including pioneering Direct Repair Programs ("DRP") in the U.S. beginning in 1992. DRP connects auto insurers and collision repair shops to create business value for both parties, and requires digital tools to facilitate interactions and manage partner programs. Insurer-to-shop DRP connections have created a strong network effect for CCC's platform, as insurers and repairers both benefit by joining the largest network to maximize opportunities. This has led to a virtuous cycle in which more insurers on the platform drives more value for the collision shops on the platform, and vice versa.

We believe we have become a leading insurance and repair SaaS provider in the U.S. by increasing the depth and breadth of our SaaS offerings over many years. Our insurance solutions help insurance carriers manage mission-critical workflows across the claims lifecycle, while building smart, dynamic experiences for their own customers. Our software integrates seamlessly with both legacy and modern systems alike and enables insurers to rapidly innovate on our platform. Our repair solutions help collision repair facilities achieve better performance throughout the collision repair cycle by digitizing processes to drive business growth, streamline operations and improve repair quality. We have more than 300 insurers on our network, connecting with more than 30,000 repair facilities through our multi-tenant cloud platform. We believe our software is the architectural backbone of insurance DRP systems and is a primary driver of material revenue for our collision shop customers and a source of material efficiencies for our insurance carrier customers.

Our platform is designed to solve the "many-to-many" problem faced by the insurance economy. There are numerous internally and externally developed insurance software solutions in the market today, with the vast majority of applications focused on insurance-only use cases and not on serving the broader insurance ecosystem. We have prioritized building a leading network around our automotive insurance and collision repair pillars to further digitize interactions and maximize value for our customers. We have tens of thousands of companies on our platform that participate in the insurance economy, including insurers, repairers, parts suppliers, automotive manufacturers, and financial institutions. Our solutions create value for each of these parties by enabling them to connect to our vast network to collaborate with other companies, streamline operations, and reduce processing costs and dollars lost through claims management inefficiencies, or claims leakage. Expanding our platform has added new layers of network effects, further accelerating the adoption of our software solutions.

We have processed more than \$1 trillion of historical data across our network, allowing us to build proprietary data assets that leverage insurance claims, vehicle repair, automotive parts and other vehicle-specific information. We believe we are uniquely positioned to provide data-driven insights, analytics and AI-enhanced workflows that strengthen our solutions and improve business outcomes for our customers. Our AI solutions increase automation across existing insurance and repair processes including vehicle damage detection, claim triage, claim handling, repair estimating, intelligent claim review and claim subrogation. We deliver real-world AI with more than 100 U.S. auto insurers and more than 8,000 U.S. collision repairers actively using AI-powered solutions in production environments.

One of the primary obstacles facing the P&C insurance economy is increasing complexity. Complexity in the P&C insurance economy is driven by technological advancements, IoT data, new business models, supply chain disruption and changing consumer expectations. We believe digitization plays a critical role in managing this growing complexity while meeting consumer expectations. Our technology investments are focused on digitizing complex processes and interactions across our ecosystem, and we believe we are well positioned to power the P&C insurance economy of the future with our data, network and platform.

While our position in the P&C insurance economy is grounded in the automotive insurance sector, the largest insurance sector in the U.S. representing nearly half of direct written premiums ("DWP"), we believe our integrations and cloud platform are capable of driving innovation across the entire P&C insurance economy. Our customers are increasingly looking for CCC to expand its solutions to other parts of their business where they can benefit from our technology, service and partnership. In response, we are investing in new solutions that we believe will enable us to digitize the entire automotive claims lifecycle, and over time expand into adjacencies including other insurance lines.

We have strong customer relationships in the end-markets we serve, and these relationships are a key component of our success given the long-term nature of our contracts and the interconnectedness of our network. We have customer agreements with more than 300 insurers (including carriers, self-insurers and other entities processing insurance claims), including 27 of the top 30 automotive insurance carriers in the U.S., based on DWP, and hundreds of regional carriers. We have more than 35,000 total customers, including more than 30,000 automotive collision repair facilities (including repairers and other entities that estimate damaged vehicles), more than 5,500 parts suppliers, 13 of the top 15 automotive manufacturers based on new vehicle sales, and numerous other companies that participate in the P&C insurance economy.

Key Performance Measures and Operating Metrics

In addition to our GAAP and non-GAAP financial measures, we rely on Software Net Dollar Retention Rate ("Software NDR") and Software Gross Dollar Retention Rate ("Software GDR") to measure and evaluate our business to make strategic decisions. Software NDR and Software GDR may not be comparable to or calculated in the same way as other similarly titled measures used by other companies.

Software NDR

We believe that Software NDR provides our management and our investors with insight into our ability to retain and grow revenue from our existing customers, as well as their potential long-term value to us. We also believe the results shown by this metric reflect the stability of our revenue base, which is one of our core competitive strengths. We calculate Software NDR by dividing (a) annualized software revenue recorded in the last month of the measurement period, for example, March for a quarter ending March 31, for unique billing accounts that generated revenue during the corresponding month of the prior year by (b) annualized software revenue as of the corresponding month of the prior year. The calculation includes changes for these billing accounts, such as changes in the solutions purchased, changes in pricing and transaction volume, but does not reflect revenue for new customers added. The calculation excludes: (a) changes in estimates related to the timing of one-time revenue and other revenue, including professional services, and (b) annualized software revenue for smaller customers with annualized software revenue below the threshold of \$100,000 for carriers and \$4,000 for shops. The customers that do not meet the revenue threshold are small carriers and shops that tend to have different buying behaviors, with a narrower solution focus, and different tenure compared to our core customers (excluded small carriers and shops represent less than 5% of total revenue within these sales channels). Our Software NDR includes carriers and shops who subscribe to our auto physical damage solutions, which account for most of the Company's revenue, and excludes revenue from smaller emerging solutions with international subsidiaries or other ecosystem solutions, such as parts suppliers and other automotive manufacturers, and also excludes CCC casualty solutions which are largely usage and professional service based.

| | Quarter Ending | 2024 | 2023 |
|--------------|----------------|------|------|
| Software NDR | March 31 | 107% | 106% |
| | June 30 | 107% | 107% |
| | September 30 | | 107% |
| | December 31 | | 108% |

Software GDR

We believe that Software GDR provides our management and our investors with insight into the value our solutions provide to our customers as represented by our ability to retain our existing customer base. We believe the results shown by this metric reflect the strength and stability of our revenue base, which is one of our core competitive strengths. We calculate Software GDR by dividing (a) annualized software revenue recorded in the last month of the measurement period in the prior year, reduced by annualized software revenue for unique billing accounts that are no longer customers as of the current period end by (b) annualized software revenue as of the corresponding month of the prior year. The calculation reflects only customer losses and does not reflect customer expansion or contraction for these billing accounts and does not reflect revenue for new customer billing accounts added. Our Software GDR calculation represents our annualized software revenue that is retained from the prior year and demonstrates that the vast majority of our customers continue to use our solutions and renew their subscriptions. The calculation excludes: (a) changes in estimates related to the timing of one-time revenue and other revenue, including professional services, and (b) annualized software revenue for smaller customers with annualized software revenue below the threshold of \$100,000 for carriers and \$4,000 for shops.

The customers that do not meet the revenue threshold are small carriers and shops that tend to have different buying behaviors, with a narrower solution focus, and different tenure compared to our core customers (excluded small carriers and shops which represent less than 5% of total revenue within these sales channels). Our Software GDR includes carriers and shops who subscribe to our auto physical damage solutions, which account for most of the Company's revenue, and excludes revenue from smaller emerging solutions with international subsidiaries or other ecosystem solutions, such as parts suppliers and other automotive manufacturers, and excludes CCC casualty solutions which are largely usage and professional service based.

| | Quarter Ending | 2024 | 2023 |
|--------------|-----------------------|-------------|-------------|
| Software GDR | March 31 | 99% | 99% |
| | June 30 | 99% | 99% |
| | September 30 | | 98% |
| | December 31 | | 99% |

Results of Operations

Comparison of the three months ended June 30, 2024 to the three months ended June 30, 2023

| (dollar amounts in thousands, except share and per share data) | Three Months Ended June 30, | | \$ | % |
|---|-----------------------------|-------------|------------|---------|
| | 2024 | 2023 | | |
| Revenues | \$ 232,618 | \$ 211,710 | \$ 20,908 | 9.9% |
| Cost of revenues, exclusive of amortization and impairment of acquired technologies | 53,231 | 52,047 | 1,184 | 2.3% |
| Amortization of acquired technologies | 2,090 | 6,646 | (4,556) | -68.6% |
| Impairment of acquired technologies | — | 431 | (431) | -100.0% |
| Cost of revenues ⁽¹⁾ | 55,321 | 59,124 | (3,803) | -6.4% |
| Gross profit | 177,297 | 152,586 | 24,711 | 16.2% |
| Operating expenses: | | | | |
| Research and development ⁽¹⁾ | 49,253 | 43,363 | 5,890 | 13.6% |
| Selling and marketing ⁽¹⁾ | 36,321 | 35,936 | 385 | 1.1% |
| General and administrative ⁽¹⁾ | 51,268 | 46,141 | 5,127 | 11.1% |
| Amortization of intangible assets | 17,942 | 18,022 | (80) | -0.4% |
| Impairment of goodwill | — | 77,405 | (77,405) | -100.0% |
| Impairment of intangible assets | — | 4,906 | (4,906) | -100.0% |
| Total operating expenses | 154,784 | 225,773 | (70,989) | -31.4% |
| Operating income (loss) | 22,513 | (73,187) | 95,700 | NM |
| Other income (expense): | | | | |
| Interest expense | (16,602) | (14,014) | (2,588) | -18.5% |
| Interest income | 2,625 | 4,023 | (1,398) | -34.8% |
| Change in fair value of warrant liabilities | 15,963 | (20,375) | 36,338 | NM |
| Other income—Net | 1,253 | 3,928 | (2,675) | -68.1% |
| Total other income (expense) | 3,239 | (26,438) | 29,677 | NM |
| Pretax income (loss) | 25,752 | (99,625) | 125,377 | NM |
| Income tax (provision) benefit | (4,307) | 2,281 | (6,588) | NM |
| Net income (loss) including non-controlling interest | 21,445 | (97,344) | 118,789 | NM |
| Less: accretion of redeemable non-controlling interest | (1,221) | (315) | (906) | -287.6% |
| Net income (loss) attributable to CCC Intelligent Solutions Holdings Inc. common stockholders | \$ 20,224 | \$ (97,659) | \$ 117,883 | NM |
| Net income (loss) per share attributable to common stockholders: | | | | |
| Basic | \$ 0.03 | \$ (0.16) | | |
| Diluted | \$ 0.03 | \$ (0.16) | | |

Weighted-average shares used in computing net income (loss) per share attributable to common stockholders:

| | | |
|---------|-------------|-------------|
| Basic | 609,997,114 | 621,235,776 |
| Diluted | 638,367,745 | 621,235,776 |

NM—Not Meaningful

⁽¹⁾ Includes stock-based compensation expense as follows (in thousands):

| | Three Months Ended June 30, | |
|--|-----------------------------|-----------|
| | 2024 | 2023 |
| Cost of revenues | \$ 2,672 | \$ 2,299 |
| Research and development | 11,515 | 6,600 |
| Sales and marketing | 6,785 | 8,749 |
| General and administrative | 19,153 | 17,838 |
| Total stock-based compensation expense | \$ 40,125 | \$ 35,486 |

Revenues

Revenues increased by \$20.9 million to \$232.6 million, or 9.9%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The Company's software subscription revenues accounted for \$223.0 million and \$202.9 million, or 96% of total revenue during the three months ended June 30, 2024 and 2023.

The increase in revenue was primarily a result of 7% growth from existing customer upgrades and expanding solution offerings to these existing customers as well as 3% growth from new customers.

Cost of Revenues

Cost of revenues decreased by \$3.8 million to \$55.3 million, or 6.4%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023.

Cost of Revenues, exclusive of amortization and impairment of acquired technologies

Cost of revenues, exclusive of amortization and impairment of acquired technologies, increased by \$1.2 million to \$53.2 million, or 2.3%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase was primarily due to a \$1.4 million increase in third party fees and direct costs associated with our revenue growth and a \$0.8 million increase in depreciation expense related to additional investments in platform and customer solution enhancements, partially offset by a \$1.1 million decrease in information technology ("IT") related costs.

Amortization of Acquired Technologies

Amortization of acquired technologies decreased \$4.6 million, or 68.6%, to \$2.1 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The decrease was due to certain acquired technology intangible assets reaching the end of their useful life during the three months ended June 30, 2024.

Impairment of Acquired Technologies

There was no impairment of acquired technologies recognized during the three months ended June 30, 2024. Impairment of acquired technologies was \$0.4 million for the three months ended June 30, 2023 due to an impairment charge recognized as a result of a downward revision of projected earnings and cash flows of our China reporting unit.

Gross Profit

Gross profit increased by \$24.7 million to \$177.3 million, or 16.2%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. Our gross profit margin was 76.2% for the three months ended June 30, 2024, compared to 72.1% for the three months ended June 30, 2023. The increase in gross profit and gross profit margin was due to increased software subscription revenues, economies of scale resulting from fixed cost arrangements and lower amortization of acquired technologies.

Research and Development

Research and development expense increased by \$5.9 million to \$49.3 million, or 13.6%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase was primarily due to a \$4.9 million increase in stock-based compensation and a \$1.8 million increase in IT related costs, partially offset by a \$0.8 million decrease in personnel and resource costs.

Selling and Marketing

Selling and marketing expense increased by \$0.4 million to \$36.3 million, or 1.1%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase was due to a \$0.4 million increase in marketing related costs.

General and Administrative

General and administrative expense increased by \$5.1 million to \$51.3 million, or 11.1%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase was primarily due to a \$2.5 million increase in personnel-related costs, including a \$1.3 million increase in stock-based compensation, a \$1.6 million increase in professional service costs, and a \$1.0 million increase in IT related costs.

Amortization of Intangible Assets

Amortization of intangible assets was \$17.9 million and \$18.0 million for the three months ended June 30, 2024 and 2023, respectively.

Impairment of Goodwill and Intangible Assets

There was no impairment charge recognized during the three months ended June 30, 2024. We recorded impairment charges of goodwill and intangible assets of \$77.4 million and \$4.9 million, respectively, for the three months ended June 30, 2023. The impairment charges were the result of lower forecasted earnings and cash flows for the Company's China reporting unit.

Interest Expense

Interest expense increased by \$2.6 million to \$16.6 million, or 18.5%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase was primarily due to higher variable interest rates during the three months ended June 30, 2024.

Interest Income

Interest income decreased by \$1.4 million to \$2.6 million, or 34.8%, for the three months ended June 30, 2024, compared to the three months ended June 30, 2023, due to lower average balances on interest earning deposits and money market funds during the three months ended June 30, 2024.

Change in Fair Value of Warrant Liabilities

We recognized income of \$16.0 million from a change in fair value of warrant liabilities for the three months ended June 30, 2024, compared to expense of \$20.4 million for the three months ended June 30, 2023. The change in fair value of warrant liabilities was primarily due to changes in the price of the Company's common stock during each respective period. During the three months ended June 30, 2024, the Company redeemed the outstanding warrants and as of June 30, 2024, no warrants remain outstanding.

Other Income—Net

We recognized other income—net of \$1.3 million for the three months ended June 30, 2024 compared to other income—net of \$3.9 million for the three months ended June 30, 2023. The change was primarily due to the change in fair value of the interest rate cap derivative instruments during each period, driven by changes in the forward yield curves and time to maturity, and the income recognized from the interest rate cap derivative instruments during the three months ended June 30, 2024.

Income Tax (Provision) Benefit

The Company recognized an income tax provision of \$4.3 million and an income tax benefit of \$2.3 million for the three months ended June 30, 2024 and 2023, respectively. The income tax provision during the three months ended June 30, 2024 was due to the tax provision related to pre-tax book income.

Comparison of the six months ended June 30, 2024 to the six months ended June 30, 2023

| (dollar amounts in thousands, except share and per share data) | Six Months Ended June 30, | | \$ | % |
|--|---------------------------|-------------|------------|---------|
| | 2024 | 2023 | | |
| Revenue | \$ 459,855 | \$ 416,630 | \$ 43,225 | 10.4% |
| Cost of revenue, exclusive of amortization and impairment of acquired technologies | 106,038 | 102,494 | 3,544 | 3.5% |
| Amortization of acquired technologies | 8,657 | 13,331 | (4,674) | -35.1% |
| Impairment of acquired technologies | — | 431 | (431) | -100.0% |
| Cost of revenues ⁽¹⁾ | 114,695 | 116,256 | (1,561) | -1.3% |
| Gross profit | 345,160 | 300,374 | 44,786 | 14.9% |
| Operating expenses: | | | | |
| Research and development ⁽¹⁾ | 98,730 | 84,359 | 14,371 | 17.0% |
| Selling and marketing ⁽¹⁾ | 71,907 | 69,467 | 2,440 | 3.5% |
| General and administrative ⁽¹⁾ | 108,329 | 88,006 | 20,323 | 23.1% |
| Amortization of intangible assets | 35,884 | 36,088 | (204) | -0.6% |
| Impairment of goodwill | — | 77,405 | (77,405) | -100.0% |
| Impairment of intangible assets | — | 4,906 | (4,906) | -100.0% |
| Total operating expenses | 314,850 | 360,231 | (45,381) | -12.6% |
| Operating income (loss) | 30,310 | (59,857) | 90,167 | NM |
| Other expense: | | | | |
| Interest expense | (33,054) | (27,846) | (5,208) | -18.7% |
| Interest income | 5,092 | 7,282 | (2,190) | -30.1% |
| Change in fair value of warrant liabilities | 14,378 | (19,180) | 33,558 | NM |
| Other income—Net | 4,191 | 1,377 | 2,814 | 204.4% |
| Total other expense | (9,393) | (38,367) | 28,974 | 75.5% |
| Pretax income (loss) | 20,917 | (98,224) | 119,141 | NM |
| Income tax (provision) benefit | (69) | 3,064 | (3,133) | NM |
| Net income (loss) including non-controlling interest | 20,848 | (95,160) | 116,008 | NM |
| Less: accretion of redeemable non-controlling interest | (2,363) | (315) | (2,048) | -650.2% |
| Net income (loss) attributable to CCC Intelligent Solutions Holdings Inc. Common Stockholders | \$ 18,485 | \$ (95,475) | \$ 113,960 | NM |
| Net income (loss) per share attributable to common stockholders: | | | | |
| Basic | \$ 0.03 | \$ (0.15) | | |
| Diluted | \$ 0.03 | \$ (0.15) | | |
| Weighted-average shares used in computing net income (loss) per share attributable to common stockholders: | | | | |
| Basic | 604,138,246 | 618,740,340 | | |
| Diluted | 636,990,633 | 618,740,340 | | |

⁽¹⁾ Includes stock-based compensation expense as follows (in thousands):

| | Six Months Ended June 30, | |
|--|---------------------------|-----------|
| | 2024 | 2023 |
| Cost of revenues | \$ 4,754 | \$ 4,199 |
| Research and development | 22,586 | 12,475 |
| Sales and marketing | 12,513 | 16,008 |
| General and administrative | 45,243 | 32,038 |
| Total stock-based compensation expense | \$ 85,096 | \$ 64,720 |

Revenues

Revenues increased by \$43.2 million to \$459.9 million, or 10.4%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The Company's software subscription revenues accounted for \$441.1 million and \$399.1 million, or 96% of total revenue during the six months ended June 30, 2024 and 2023.

The increase in revenue was primarily a result of 7% growth from existing customer upgrades and expanding solution offerings to these existing customers as well as 3% growth from new customers.

Cost of Revenues

Cost of revenues decreased by \$1.6 million to \$114.7 million, or 1.3%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023.

Cost of Revenues, exclusive of amortization and impairment of acquired technologies

Cost of revenues, exclusive of amortization and impairment of acquired technologies, increased by \$3.5 million to \$106.0 million, or 3.5%, for the six months ended June 30, 2024 compared to the six months ended June 30, 2023. The increase was primarily due to a \$2.9 million increase in third party fees and direct costs associated with our revenue growth, a \$1.4 million increase in depreciation expense related to additional investments in platform and customer solution enhancements, and a \$0.8 million increase in personnel-related costs, including stock-based compensation, partially offset by a \$1.9 million decrease in IT related costs.

Amortization of Acquired Technologies

Amortization of acquired technologies decreased by \$4.7 million, or 35.1%, to \$8.7 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The decrease was due to certain acquired technology intangible assets reaching the end of their useful life during the six months ended June 30, 2024.

Impairment of Acquired Technologies

There was no impairment charge recognized during the six months ended June 30, 2024. Impairment of acquired technologies was \$0.4 million for the six months ended June 30, 2023 due to an impairment charge recognized as a result of a downward revision of projected earnings and cash flows of our China reporting unit.

Gross Profit

Gross profit increased by \$44.8 million to \$345.2 million, or 14.9%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. Our gross profit margin was 75.1% for the six months ended June 30, 2024, compared to 72.1% for the six months ended June 30, 2023. The increase in gross profit and gross profit margin was due to increased software subscription revenues and economies of scale resulting from fixed cost arrangements.

Research and Development

Research and development expense increased by \$14.4 million to \$98.7 million, or 17.0%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase was primarily due to an \$11.2 million increase in personnel-related costs, including a \$10.1 million increase in stock-based compensation, and a \$5.1 million increase in IT related costs, partially offset by a \$1.0 million decrease in consulting costs and a \$0.6 million increase in the amount of capitalized time on platform and customer solution enhancements.

Selling and Marketing

Selling and marketing expense increased by \$2.4 million to \$71.9 million, or 3.5%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase was primarily due to a \$4.2 million increase in personnel-related costs, including sales incentives and travel costs, a \$0.9 million increase in marketing and event related expenses, and a \$0.3 million increase in consulting costs, partially offset by a \$3.5 million decrease in stock-based compensation.

General and Administrative

General and administrative expense increased by \$20.3 million to \$108.3 million, or 23.1%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase was primarily due to a \$16.9 million increase in personnel-related costs, including a \$13.2 million increase in stock-based compensation, a \$2.2 million increase in IT related costs and a \$1.3 million increase in professional service costs.

Amortization of Intangible Assets

Amortization of intangible assets was \$35.9 million and \$36.1 million for the six months ended June 30, 2024 and 2023, respectively.

Impairment of Goodwill and Intangible Assets

There was no impairment charge recognized during the six months ended June 30, 2024. We recorded impairment charges of goodwill and intangible assets of \$77.4 million and \$4.9 million, respectively, for the six months ended June 30, 2023. The impairment charges were the result of lower forecasted earnings and cash flows for the Company's China reporting unit.

Interest Expense

Interest expense increased by \$5.2 million to \$33.1 million, or 18.7%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase was primarily due to higher variable interest rates during the six months ended June 30, 2024.

Interest Income

Interest income decreased by \$2.2 million to \$5.1 million, or 30.1%, for the six months ended June 30, 2024, compared to the six months ended June 30, 2023, due to lower average balances on interest earning deposits and money market funds during the six months ended June 30, 2024.

Change in Fair Value of Warrant Liabilities

We recognized income of \$14.4 million from a change in fair value of warrant liabilities for the six months ended June 30, 2024, compared to expense of \$19.2 million for the six months ended June 30, 2023. The change in fair value of warrant liabilities was primarily due to changes in the price of the Company's common stock during each respective period. During the six months ended June 30, 2024, the Company redeemed the outstanding warrants and as of June 30, 2024, no warrants remain outstanding.

Other Income—Net

We recognized other income—net of \$4.2 million for the six months ended June 30, 2024 compared to other income—net of \$1.4 million for the six months ended June 30, 2023. The change was primarily due to the change in fair value of the interest rate cap derivative instruments during each period, driven by changes in the forward yield curves and time to maturity, and the income recognized from the interest rate cap derivative instruments during the six months ended June 30, 2024.

Income Tax (Provision) Benefit

The Company recognized an income tax provision of \$0.1 million and an income tax benefit of \$3.1 million for the six months ended June 30, 2024 and 2023, respectively. The income tax provision during the six months ended June 30, 2024 was due to the tax provision related to pre-tax book income, primarily offset by the tax benefit related to stock-based compensation.

Non-GAAP Financial Measures

In addition to our results determined in accordance with GAAP, we believe that Adjusted Gross Profit, Adjusted Operating Expenses, Adjusted Operating Income, Adjusted EBITDA, Adjusted Net Income and Adjusted Earnings Per Share, and Free Cash Flow, which are each non-GAAP measures, are useful in evaluating our operational performance. We use this non-GAAP financial information to evaluate our ongoing operations and for internal planning, budgeting and forecasting purposes and setting management bonus programs. We believe that non-GAAP financial information, when taken collectively, may be helpful to investors in assessing our operating performance and comparing our performance with competitors and other comparable companies, which may present similar non-GAAP financial measures to investors. Our computation of these non-GAAP measures may not be comparable to other similarly titled measures computed by other companies, because all companies may not calculate these measures in the same fashion. We endeavor to compensate for the limitation of the non-GAAP measure presented by also providing the most directly comparable GAAP measure and a description of the reconciling items and adjustments to derive the non-GAAP measure. These non-GAAP measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using non-GAAP measures on a supplemental basis.

Adjusted Gross Profit

We believe that Adjusted Gross Profit, as defined below, provides meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our recurring core business operating results. Adjusted Gross Profit is defined as gross profit, adjusted for amortization of acquired technologies, impairment of acquired technologies, and stock-based compensation and related employer payroll tax, which are not indicative of our recurring core business operating results. Adjusted Gross Profit Margin is defined as Adjusted Gross Profit divided by Revenue.

The following table reconciles Gross Profit to Adjusted Gross Profit for the three and six months ended June 30, 2024 and 2023:

| (amounts in thousands, except percentages) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2024 | 2023 | 2024 | 2023 |
| Gross Profit | \$ 177,297 | \$ 152,586 | \$ 345,160 | \$ 300,374 |
| Amortization of acquired technologies | 2,090 | 6,646 | 8,657 | 13,331 |
| Stock-based compensation and related employer payroll tax | 2,693 | 2,358 | 5,280 | 4,473 |
| Impairment of acquired technologies | — | 431 | — | 431 |
| Adjusted Gross Profit | \$ 182,080 | \$ 162,021 | \$ 359,097 | \$ 318,609 |
| Gross Profit Margin | 76% | 72% | 75% | 72% |
| Adjusted Gross Profit Margin | 78% | 77% | 78% | 76% |

Adjusted Operating Expenses

We believe that Adjusted Operating Expenses, as defined below, provides meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our recurring core business operating results. Adjusted Operating Expenses is defined as operating expenses adjusted for amortization of intangible assets, impairment of goodwill, impairment of intangible assets, stock-based compensation expense and related employer payroll tax, litigation costs for matters in which we are the plaintiff and related antitrust matters, costs associated with the acquisition and integration of completed and potential mergers and acquisitions ("M&A") and costs related to equity transactions, including secondary offerings.

The following table reconciles operating expenses to Adjusted Operating Expenses for the three and six months ended June 30, 2024 and 2023:

| (dollar amounts in thousands) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2024 | 2023 | 2024 | 2023 |
| Operating expenses | \$ 154,784 | \$ 225,773 | \$ 314,850 | \$ 360,231 |
| Amortization of intangible assets | (17,942) | (18,022) | (35,884) | (36,088) |
| Stock-based compensation expense and related employer payroll tax | (38,075) | (33,706) | (85,520) | (62,799) |
| Litigation costs | (1,624) | (1,537) | (2,200) | (2,523) |
| M&A and integration costs | — | — | (477) | — |
| Equity transaction costs, including secondary offerings | (1,046) | — | (1,738) | — |
| Impairment of goodwill | — | (77,405) | — | (77,405) |
| Impairment of intangible assets | — | (4,906) | — | (4,906) |
| Adjusted operating expenses | \$ 96,097 | \$ 90,197 | \$ 189,031 | \$ 176,510 |

Adjusted Operating Income

We believe that Adjusted Operating Income, as defined below, provides meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our recurring core business operating results. Adjusted Operating Income is defined as operating income (loss) adjusted for amortization of intangible assets and acquired technologies, impairment of goodwill, impairment of intangible assets and acquired technologies, stock-based compensation expense and related employer payroll tax, litigation costs for matters in which we are the plaintiff and related antitrust matters, costs associated with the acquisition and integration of completed and potential M&A and costs related to equity transactions, including secondary offerings.

The following table reconciles operating income (loss) to Adjusted Operating Income for the three and six months ended June 30, 2024 and 2023:

| (dollar amounts in thousands) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-------------|---------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| Operating income (loss) | \$ 22,513 | \$ (73,187) | \$ 30,310 | \$ (59,857) |
| Amortization of intangible assets | 17,942 | 18,022 | 35,884 | 36,088 |
| Amortization of acquired technologies—Cost of revenue | 2,090 | 6,646 | 8,657 | 13,331 |
| Stock-based compensation expense and related employer payroll tax | 40,768 | 36,064 | 90,800 | 67,272 |
| Litigation costs | 1,624 | 1,537 | 2,200 | 2,523 |
| M&A and integration costs | — | — | 477 | — |
| Equity transaction costs, including secondary offerings | 1,046 | — | 1,738 | — |
| Impairment of goodwill | — | 77,405 | — | 77,405 |
| Impairment of intangible assets | — | 4,906 | — | 4,906 |
| Impairment of acquired technologies - Cost of revenue | — | 431 | — | 431 |
| Adjusted operating income | \$ 85,983 | \$ 71,824 | \$ 170,066 | \$ 142,099 |

Adjusted EBITDA

We believe that Adjusted EBITDA, as defined below, is useful in evaluating our operational performance distinct and apart from financing costs, certain expenses and non-operational expenses. Adjusted EBITDA is defined as net income (loss) adjusted for interest, taxes, amortization of intangible assets and acquired technologies, depreciation, stock-based compensation expense and related employer payroll tax, impairment of goodwill, impairment of acquired technologies and intangible assets, change in fair value of warrant liabilities, change in fair value of derivative instruments, income from derivative instruments, litigation costs for matters in which we are the plaintiff and related antitrust matters, costs associated with the acquisition and integration of completed and potential M&A and costs related to equity transactions, including secondary offerings. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by Revenue.

The following table reconciles net income (loss) to Adjusted EBITDA for the three and six months ended June 30, 2024 and 2023:

| (dollar amounts in thousands) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-------------|---------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net income (loss) | \$ 21,445 | \$ (97,344) | \$ 20,848 | \$ (95,160) |
| Interest expense | 16,602 | 14,014 | 33,054 | 27,846 |
| Interest income | (2,625) | (4,023) | (5,092) | (7,282) |
| Income tax benefit | 4,307 | (2,281) | 69 | (3,064) |
| Amortization of intangible assets | 17,942 | 18,022 | 35,884 | 36,088 |
| Amortization of acquired technologies—Cost of revenue | 2,090 | 6,646 | 8,657 | 13,331 |
| Depreciation and amortization of software, equipment and property | 2,299 | 2,187 | 4,164 | 4,414 |
| Depreciation and amortization of software, equipment and property— Cost of revenue | 7,418 | 6,573 | 14,996 | 13,552 |
| Stock-based compensation expense and related employer payroll tax | 40,768 | 36,064 | 90,800 | 67,272 |
| Change in fair value of derivative instruments | 852 | (3,613) | 134 | (1,009) |
| Change in fair value of warrant liabilities | (15,963) | 20,375 | (14,378) | 19,180 |
| Income from derivative instruments | (2,008) | — | (4,039) | — |
| Litigation costs | 1,624 | 1,537 | 2,200 | 2,523 |
| M&A and integration costs | — | — | 477 | — |
| Equity transaction costs, including secondary offerings | 1,046 | — | 1,738 | — |
| Impairment of goodwill | — | 77,405 | — | 77,405 |
| Impairment of intangible assets | — | 4,906 | — | 4,906 |
| Impairment of acquired technologies - Cost of Revenue | — | 431 | — | 431 |
| Adjusted EBITDA | \$ 95,797 | \$ 80,899 | \$ 189,512 | \$ 160,433 |
| Adjusted EBITDA Margin | 41 % | 38 % | 41 % | 39 % |

Adjusted Net Income and Adjusted Earnings Per Share

We believe that Adjusted Net Income, as defined below, and Adjusted Earnings Per Share are useful in evaluating our operational performance distinct and apart from financing costs, certain expenses and non-operational expenses. Adjusted Net Income is defined as net income (loss) adjusted for the after-tax effects of amortization of intangible assets and acquired technologies, impairment of goodwill, impairment of intangible assets and acquired technologies, stock-based compensation expense and related employer payroll tax, change in fair value of warrant liabilities, change in fair value of derivative instruments, litigation costs for matters in which we are the plaintiff and related antitrust matters, costs associated with the acquisition and integration of completed and potential M&A and costs related to equity transactions, including secondary offerings.

The following table reconciles net income (loss) to Adjusted Net Income and Adjusted Earnings per Share for the three and six months ended June 30, 2024 and 2023:

| (dollar amounts in thousands) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|-------------|---------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net income (loss) | \$ 21,445 | \$ (97,344) | \$ 20,848 | \$ (95,160) |
| Amortization of intangible assets | 17,942 | 18,022 | 35,884 | 36,088 |
| Amortization of acquired technologies—Cost of revenue | 2,090 | 6,646 | 8,657 | 13,331 |
| Stock-based compensation expense and related employer payroll tax | 40,768 | 36,064 | 90,800 | 67,272 |
| Change in fair value of warrant liabilities | (15,963) | 20,375 | (14,378) | 19,180 |
| Change in fair value of derivative instruments | 852 | (3,613) | 134 | (1,009) |
| Litigation costs | 1,624 | 1,537 | 2,200 | 2,523 |
| M&A and integration costs | — | — | 477 | — |
| Equity transaction costs, including secondary offerings | 1,046 | — | 1,738 | — |
| Impairment of goodwill | — | 77,405 | — | 77,405 |
| Impairment of intangible assets | — | 4,906 | — | 4,906 |
| Impairment of acquired technologies-cost revenue | — | 431 | — | 431 |
| Tax effect of adjustments | (13,618) | (16,587) | (35,384) | (30,633) |
| Adjusted net income | \$ 56,186 | \$ 47,842 | \$ 110,976 | \$ 94,334 |
| Adjusted net income per share attributable to common stockholders: | | | | |
| Basic | \$ 0.09 | \$ 0.08 | \$ 0.18 | \$ 0.15 |
| Diluted | \$ 0.09 | \$ 0.07 | \$ 0.17 | \$ 0.15 |
| Weighted average shares outstanding: | | | | |
| Basic | 609,997,114 | 621,235,776 | 604,138,246 | 618,740,340 |
| Diluted | 638,367,745 | 651,427,506 | 636,990,633 | 648,887,781 |

Free Cash Flow

We believe that Free Cash Flow, as defined below, provides meaningful supplemental information regarding our ability to generate cash and fund our operations and capital expenditures. Free Cash Flow is defined as net cash provided by operating activities less cash used for the purchases of software, equipment, and property.

The following table reconciles net cash provided by operating activities to Free Cash Flow for the three and six months ended June 30, 2024 and 2023:

| (dollar amounts in thousands) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|-----------|---------------------------|------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net cash provided by operating activities | \$ 51,774 | \$ 69,554 | \$ 107,009 | \$ 102,632 |
| Purchases of software, equipment, and property | (15,561) | (14,560) | (31,224) | (29,084) |
| Free Cash Flow | \$ 36,213 | \$ 54,994 | \$ 75,785 | \$ 73,548 |

Liquidity and Capital Resources

We have financed our operations with cash flows from operations. The Company generated \$107.0 million of cash flows from operating activities during the six months ended June 30, 2024. As of June 30, 2024, the Company had cash and cash equivalents of \$237.9 million, a working capital surplus of \$262.3 million and an accumulated deficit totaling \$1,105.6 million. As of June 30, 2024, the Company had \$780.0 million aggregate principal outstanding on its term loan.

We believe that our existing cash and cash equivalents, our cash flows from operating activities and our borrowing capacity under our 2021 Revolving Credit Facility will be sufficient to fund our operations, fund required long-term debt repayments and meet our commitments for capital expenditures for at least the next twelve months.

Although we are not currently a party to any material definitive agreement regarding potential investments in, or acquisitions of, complementary businesses, applications or technologies, we may enter into these types of arrangements, which could reduce our cash and cash equivalents or require us to seek additional equity or debt financing. Additional funds from financing arrangements may not be available on terms favorable to us or at all.

Debt

On September 21, 2021, CCC Intelligent Solutions Inc., an indirect wholly owned subsidiary of the Company, together with certain of the Company's subsidiaries acting as guarantors entered into a credit agreement (as amended, the "2021 Credit Agreement").

The proceeds of the 2021 Credit Agreement and cash on hand were used to repay all outstanding borrowings under the Company's previous credit agreement.

The 2021 Credit Agreement consists of an \$800.0 million term loan ("Term B Loan") and a revolving credit facility for an aggregate principal amount of \$250.0 million (the "2021 Revolving Credit Facility" and together with the Term B Loan, the "2021 Credit Facilities"). The 2021 Revolving Credit Facility has a sublimit of \$75.0 million for letters of credit. The Company received proceeds of \$798.0 million, net of debt discount of \$2.0 million, related to the Term B Loan.

The Term B Loan requires quarterly principal payments of \$2.0 million until June 30, 2028, with the remaining outstanding principal amount required to be paid on the maturity date, September 21, 2028. If the Company's leverage ratio, as defined in the 2021 Credit Agreement is greater than 3.5, the Term B Loan requires a principal prepayment, subject to certain exceptions, in connection with the receipt of proceeds from certain asset sales, casualty events and debt issuances by the Company, and up to 50% of annual excess cash flow, as defined in and as further set forth in the 2021 Credit Agreement. When a principal prepayment is required, the prepayment offsets the future quarterly principal payments of the same amount. As of December 31, 2023, the Company's leverage ratio did not exceed the 3.5 threshold and the Company was not subject to the annual excess cash flow calculation and, as such, was not required to make a principal prepayment.

As of June 30, 2024, the amount outstanding on the Term B Loan was \$780.0 million, of which, \$8.0 million is classified as current.

Borrowings under the 2021 Credit Facilities bear interest at rates based on the ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries' consolidated first lien net indebtedness to consolidated EBITDA for applicable periods specified in the 2021 Credit Agreement.

During May 2023, the Company entered into Amendment No. 1 to the 2021 Credit Agreement (the "Amendment") to establish the Secured Overnight Financing Rate ("SOFR") as the benchmark rate for determining the applicable interest rate, replacing the London Interbank Offer Rate ("LIBOR"). No other terms, including the amount of borrowings, required payments or maturity date, were changed as a result of the Amendment.

Subsequent to the execution of the Amendment, the interest rate per annum applicable to the loans is based on a fluctuating rate of interest equal to the sum of an applicable rate and term SOFR (other than with respect to Euros, the Euro Interbank Offer Rate ("EURIBOR") and with respect to British Pounds Sterling, Sterling Overnight Indexed Average ("SONIA")) with a term, as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

Prior to the execution of the Amendment, the interest rate per annum applicable to the loans was based on a fluctuating rate of interest equal to the sum of an applicable rate and, at the Company's election from time to time, either:

- (1) a base rate determined by reference to the highest of (a) the rate last quoted by the Wall Street Journal as the "prime rate," (b) the federal funds effective rate plus 0.50%, (c) one-month LIBOR plus 1.00% and (d) with respect to the Term B Loan, 1.50% and with respect to the 2021 Revolving Credit Facility, 1.00%, or
- (2) a Eurocurrency rate determined by reference to LIBOR (other than with respect to Euros, EURIBOR and with respect to British Pounds Sterling, SONIA) with a term, as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

A quarterly commitment fee of up to 0.50% is payable on the unused portion of the 2021 Revolving Credit Facility. The 2021 Revolving Credit Facility matures on September 21, 2026.

During the three months ended June 30, 2024 and 2023, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.8% and 7.4%, respectively.

During the six months ended June 30, 2024 and 2023, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.8% and 7.1%, respectively.

The Company has an outstanding standby letter of credit for \$0.7 million which reduces the amount available to be borrowed under the 2021 Revolving Credit Facility. As of June 30, 2024, \$249.3 million was available to be borrowed under the 2021 Revolving Credit Facility.

The terms of the 2021 Credit Agreement include a financial covenant which requires that, at the end of each fiscal quarter, if the aggregate amount of borrowings under the 2021 Revolving Credit Facility exceeds 35% of the aggregate commitments, the leverage ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries cannot exceed 6.25 to 1.00. Borrowings under the 2021 Revolving Credit Facility did not exceed 35% of the aggregate commitments and the Company was not subject to the leverage test as of June 30, 2024.

Interest Rate Caps—In August 2022, the Company entered into two interest rate cap agreements, as amended, to reduce its exposure to increases in interest rates applicable to its floating rate long-term debt. The amended interest rate cap agreements have an aggregate notional amount of \$600.0 million and a one-month SOFR cap rate of 4.00% through their expiration in July 2025.

Cash Flows

The following table provides a summary of cash flow data for the six months ended June 30, 2024 and 2023:

| (dollar amounts in thousands) | Six Months Ended June 30, | |
|---|---------------------------|------------|
| | 2024 | 2023 |
| Net cash provided by operating activities | \$ 107,009 | \$ 102,632 |
| Net cash used in investing activities | (31,224) | (29,084) |
| Net cash (used in) provided by financing activities | (33,328) | 6,614 |
| Net effect of exchange rate change | (136) | (373) |
| Change in cash and cash equivalents | \$ 42,321 | \$ 79,789 |

Net cash provided by operating activities was \$107.0 million for the six months ended June 30, 2024. Net cash provided by operating activities consists of net income of \$20.8 million, adjusted for \$111.2 million of non-cash items, (\$25.7) million for changes in working capital and \$0.6 million for the effect of changes in other operating assets and liabilities. Significant non-cash adjustments include stock-based compensation expense of \$85.1 million and depreciation and amortization of \$63.7 million, partially offset by deferred income taxes of \$24.7 million, and a change in fair value of warrant liabilities of \$14.4 million. The change in working capital was primarily a result of an increase in accounts receivable of \$18.6 million due to timing of payments, a decrease in accrued expenses of \$12.7 million due to timing of cash disbursements and employee incentive plan payments, and a change in income taxes of \$5.8 million, partially offset by a decrease in other current assets of \$5.9 million and an increase in accounts payable of \$4.6 million due to timing of payments to suppliers.

Net cash used in investing activities was \$31.2 million for the six months ended June 30, 2024. Net cash used in investing activities was due to capitalized internally developed software projects and purchases of software, equipment, and property.

Net cash used in financing activities was \$33.3 million for the six months ended June 30, 2024. Net cash used in financing activities was due to \$52.7 million payments for employee tax liabilities related to the net share settlement of employee equity awards and \$4.0 million of principal payments of long-term debt, partially offset by \$21.6 million of proceeds from stock option exercises and \$1.8 million of proceeds from the issuance of stock under the employee stock purchase plan.

Recent Accounting Pronouncements

See Note 2 to our condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for more information about recent accounting pronouncements, the timing of their adoption, and our assessment, to the extent we have made one, of their potential impact on our financial condition and our results of operations.

Critical Accounting Estimates

Our condensed consolidated financial statements are prepared in accordance with GAAP. The preparation of these financial statements requires our management to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenue, costs, and expenses and related disclosures. Our estimates are based on our historical experience, trends and various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these judgments and estimates under different assumptions or conditions and any such differences may be material.

There have been no material changes to our critical accounting estimates as compared to the critical accounting policies and estimates disclosed in our audited consolidated financial statements and notes thereto for the year ended December 31, 2023, included in our Annual Report on Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in our market risk compared to the disclosures in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2023.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 ("Exchange Act")), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, our principal executive officer and principal financial officer have concluded that as of June 30, 2024, our disclosure controls and procedures were effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

In April 2024, we implemented a new customer billing system for our auto physical damage insurance services customers that changed our internal control over financial reporting. In connection with this implementation, we updated our internal controls over financial reporting, as necessary, to accommodate modifications to our business processes

Except as described above, there were no changes in our internal control over financial reporting during the three months ended June 30, 2024 identified in management's evaluation pursuant to in Rules 13a-15(d) and 15d-15(d) of the Exchange Act that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

In the ordinary course of business, the Company is from time to time, involved in various pending or threatened legal actions. The litigation process is inherently uncertain, and it is possible that the resolution of such matters might have a material adverse effect on the Company's consolidated financial condition and/or results of operations. The Company's management believes, based on current information, matters currently pending or threatened are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

Item 1A. Risk Factors

For risk factors relating to our business, please refer to the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023. Any of these factors could result in a significant or material adverse effect on the results of our operations or financial condition. Additional risk factors not presently known to us or that we currently deem immaterial may also impair our business or results of operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

Item 3. Defaults upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

During the three months ended June 30, 2024, Eileen Schloss, a Director of the Company, entered into a 10b5-1 trading arrangement intended to satisfy the affirmative defense of Rule 10b5-1(c). The 10b-5-1 trading arrangement was adopted by Ms. Schloss on May 3, 2024 and provides for the sale of up to 99,925 shares of the Common Stock of the Company in the period commencing on August 5, 2024 and ending on the earlier of December 31, 2024 or the execution of all trades contemplated by the plan.

Item 6. Exhibits

The following exhibits are filed as part of, or incorporated by reference into, this Quarterly Report on Form 10-Q.

| Exhibit Number | Description |
|-----------------------|--|
| 31.1* | Certification of Chief Executive Officer (Principal Executive Officer) Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2* | Certification of Chief Financial Officer (Principal Financial and Accounting Officer) Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1* | Certification of Chief Executive Officer (Principal Executive Officer) Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2** | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS* | Inline XBRL Instance Document |
| 101.SCH* | Inline XBRL Taxonomy Extension Schema With Embedded Linkbase Documents |
| 104* | Cover Page Interactive Data File - The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document |

* Filed herewith

** Furnished herewith

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: July 30, 2024

CCC INTELLIGENT SOLUTIONS HOLDINGS INC.

By: /s/ Githesh Ramamurthy
Name: Githesh Ramamurthy
Title: Chief Executive Officer and Chairman of the Board of Directors
(Principal Executive Officer)

Dated: July 30, 2024

By: /s/ Brian Herb
Name: Brian Herb
Title: Executive Vice President, Chief Financial and Administrative
Officer
(Principal Financial Officer)

**Certification of Chief Executive Officer
Pursuant To
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Githesh Ramamurthy, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 30, 2024

/s/ Githesh Ramamurthy

Githesh Ramamurthy

Chief Executive Officer

**Certification of Chief Financial Officer
Pursuant To
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Brian Herb, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 30, 2024

/s/ Brian Herb

Brian Herb

Executive Vice President, Chief Financial and Administrative Officer

**Certification of Chief Executive Officer
Pursuant To Rule 18 U.S.C. Section 1350**

In connection with the Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc. (the "Company") for the period ended June 30, 2024, as filed with the U.S. Securities and Exchange Commission (the "Report"), I, Githesh Ramamurthy, Chief Executive Officer and Chairman of the Board of Directors of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: July 30, 2024

/s/ Githesh Ramamurthy

Githesh Ramamurthy

Chief Executive Officer

**Certification of Chief Financial Officer
Pursuant To Rule 18 U.S.C. Section 1350**

In connection with the Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc. (the “Company”) for the period ended June 30, 2024, as filed with the U.S. Securities and Exchange Commission (the “Report”), I, Brian Herb, Executive Vice President, Chief Financial and Administrative Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: July 30, 2024

/s/ Brian Herb

Brian Herb

Executive Vice President, Chief Financial and Administrative Officer

